



# Tarun Khundia

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## Links

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## Languages

English

Hindi

## About

With a robust background in Apparel and Fashion retail, I've honed my skills in sales strategies, stock management, and enhancing customer experiences across notable brands like Crepdog Crew, Onitsuka Tiger, and ZARA. Passionate about driving sales growth while maintaining brand integrity, I excel in adapting to diverse retail settings and managing inventory effectively.

### BRANDS WORKED WITH

- Crepdog Crew
- IFORTIS WORLDWIDE
- Inditex
- Max Fashion India
- Onitsuka Tiger

## Experience



### ● Apparel Merchandiser

Crepdog Crew | Oct 2023 - Jan 2024

1. Planning monthly deliveries from vendors and monthly drop plans to stores
2. Support in Buying Stock Allocation (Overall and Store-wise)
3. Stock Replenishments on weekly basis (from WH & Store)
4. Detailed Report on growth and degrowth on the Category Level)
5. Pricing Changes as per the performance, upcoming offers, or marketing campaigns
6. Reports (Best Sellers, Slow movers, Trend Report, Freshness Report, Pre and Post-launch Product feedback



### ● Faishon Consultant

Onitsuka Tiger | Aug 2022 - Oct 2023

1. Achieved individual sales exceeding 2.80 crores and consistently performed as a star throughout the year.
2. Provide support on daily operations, sales activities and sales performance
3. Assist shop operations such as stock count, goods return, shop expenses claiming etc, able to figure out possible problems and provide solutions for improvement
4. Coordinate and assist in store opening and closing.
5. Monitor and handling POS, SAP, Store Security, or logistics systems.
6. Assist store staff on system issues, payment issues, stock transfer, replenishment, roster etc.
7. Assist in maintaining brand image, VM displays, cleanliness of stores



### ● ZARA Retail Intern / Sales Advisor

Inditex | Dec 2021 - Jan 2022

### ● Sales And Marketing Intern

IFORTIS WORLDWIDE | Aug 2021 - Sep 2021



### ● Retail Sales Associate

Max Fashion India | Aug 2019 - Nov 2019

## Education & Training

2024 - 2025

### ● University of West London

Master of Business Administration - MBA,

- 2021 - 2022 ● **Techstack**  
Corporate Technologist in Digital Marketing,
- 2019 - 2022 ● **Ambedkar University, Delhi**  
Bachelor's degree,
- 2018 - 2019 ● **NIIT Institute**  
Post Graduation Program in Finance and Accounting,
- 2013 - 2018 ● **Sheetla Vidya Peeth**  
High School Diploma,