



Hasan Amejje

Retail Sales Assistant

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Languages

English (Fluent)

About

I am an experienced retail professional with a strong background in customer service and sales at Pandora and Sainsbury's. I excel in meeting sales targets, stock replenishment, and providing personalised recommendations, adapting seamlessly to various retail environments.

BRANDS WORKED WITH

NHS 111

Pandora

Sainsbury's

DoubleTree by Hilton

Clarks Shoes

Experience

● Stoke Health advisor

NHS 111 | Jan 2023 - Feb 2023

going through distressing symptoms and situations and addressing the most appropriate care.

- Having the technical competence to navigate through the system, understand how it works and how to operate it within a short period of time to administer the best possible services to the caller. Paired with the attention to detail to take down demographics accurately.
- Working within a team to communicate where further advise maybe needed or where situate.
- Maintain the balance between getting the best healthcare as soon as possible whilst taking in as much necessary detail. Timekeeping with the ability to understand that calls may be life-threatening, and every second is crucial.
- Able to take on information heavy training and complete it through.
- Maintaining a positive, optimistic mood through the calls which reflect on the best healthcare being provided.



● Sales Assistant

Pandora | Nov 2022 - Jan 2023

- Demonstrating excellent customer service skills by greeting customers warmly, listening to their needs, and offering personalized recommendations.
- Exhibiting a strong understanding of the Pandora brand, its products, and its unique selling points.
- Proven ability to drive sales and meet or exceed sales targets through effective product demonstrations and upselling (winning competitive challenges on occasion to exceed goals).
- Excellent communication skills, including active listening, clear verbal communication, and effective written communication.
- The ability to think on your feet and find solutions to customer concerns or issues that arise during the sales process.
- Ability to manage your time effectively to balance the needs of the customer, the store, and your other responsibilities.
- Flexibility to adapt to changing situations and priorities, and to take on new tasks and responsibilities as needed such as seasonal changes or promotional offers.



● Retail Assistant

Sainsbury's | Nov 2021 - Jan 2022

- Self-scan and supervision of the area.
- Customer service desk, helping with any queries, refunds or any other concerns.
- Trolley collection with safe and neat access for the next usage.
- Stock replenishment as well as dressing to make things look smart and presentable.
- Supervisor on occasion and handled pressure well when understaffed at certain times.



● Hotel Room Attendant

DoubleTree by Hilton | Aug 2021 - Sep 2021

- Helpful customer service to guests as much as possible.
- Cleaning rooms and always meeting my targets even if it meant staying overtime.
- Worked well within my team, receiving praise from the area manager and head housekeeper.
- Helping other colleagues when they struggled with their targets in overtime.



● Retail Assistant

Sainsbury's | Nov 2018 - Jan 2019

- Providing excellent customer service to customers in store.
- Replenishing stock and controlling levels of stock.
- Ability to work individually and in a team to meet department deadlines.
- Working in various departments in store to meet business needs.



● Stockroom

Clarks Shoes | Jul 2022 - Aug 2022

- Replenished stock during busy holidays effectively
- Trained in sales to work either in the stockroom or sales
- Reached targets consistently set for the day

Education & Training

2020 - 2024 ● **University of Staffordshire**

Bachelor of Science,

2016 - 2019 ● **Ernest Bevin College**

GCSE,;

2011 - 2016 ● **Ernest Bevin College**

A-levels in Psychology and Religious Studies.,