# Dweet



# **Shirley Regnault**

Fashion & luxury communication specialist | Global Senior PR & Influence Marketing Manager @Burberry beauty (Coty)

Paris, France

View profile on Dweet

## Links



## Languages

English (Fluent)

French (Native)

Spanish (Fluent)

Italian (Basic)

## **About**

Communication & PR professional with 6+ years of experience. Let's tell the most beautiful stories together!

When I was a child, I wanted to be journalist, actress or president of the french republic. Years later, I finally found the common points of those desires: I deep dive into topics to create the most impactful stories, and spread it to the world.

After experiences at Veuve Clicquot, Nina Ricci or leading International PR & Communication for Waterdrop, I'm currently Global Senior IM & PR manager for Burberry beauty. This role of conductor drives me: being able to lead a global program, juggle creativity, analytical spirit and strategic vision, being at the heart of novelty while bringing a heritage to life.

I would be delighted to tell you more about what I could bring to your teams, both in terms of creativity and strategy.

Meet you on the other side!

#### **BRANDS WORKED WITH**

AMANTYS Coty Hollister Co. LVMH Nina Ricci

Perfect Model Management ULLYS waterdrop

# Experience



#### Head of Global PR & Communication

waterdrop | Sep 2020 - Aug 2023

relations and media relationships | Coordinated 8 PR agencies, 2 PR manager and 4 freelancers all over the world | Produced 10+ press launch events in main Europeans cities | Organized interviews with B2B, business & lifestyle magazines worldwide (Vogue, The Finantial Times, Vanity Fair, Forbes, Elle, El Mundo, Cosmopolitan, Grazia...) | Monitored trends, structured feedback, collected data, and drafted reports on specific media appearances RESULTS: More than 450 clippings in the international press in 2020, more than 500 since the beginning of 2022

Press relationships: Elaborated key message strategy | Led public

Media: Managed ad spending (TV) and impact analysis | Production of an OOH campaign (metro & radio) and of a video with a major FR online media outlet (BRUT)

Influence: Managed and analyzed performances of the Waterdrop french influencers program

Content: Collaborated with the brand image team to create relevant briefings and TV spot | Selection of relevant assets for press | Redaction of global press kits, press releases and sustainability brand speech | Coordination of video & photo shootings with agencies

Communication: Definition and implementation of the strategic communication plan worldwide | Established partnerships with NGOs, brands, celebrities and global events (Paris & Milan Fashion Week, WWF, Viktor&Rolf, Suki Waterhouse, Adidas, Calzedonia) | Conducted studies about hydration habits in Europe Sustainability: Conducted studies | Developed a sustainability campaign

#### Social Media Strategist

| Apr 2020 - Aug 2020

Content creation: food design, shooting, selection Launch of LinkedIn, Facebook & Instagram pages Global digital strategy, analyses & media-planning

#### E-Influence trainer

| Mar 2020 - Jul 2020

Digital marketing trainer & lecturer for 160 Master's degree students from the Digital College, Paris E-influence strategy and analyses



# Retail & Business Development BtoC Manager - Jewelry

AMANTYS | Jan 2020 - Mar 2020

Gemology: Management of a training program in gemology for clients | Diamonds & jewelry expertise

Sales & negotiation: Paris Flagship manager | Achieve sales target by offering tailor-made modification according to customer needs | Client experience & care

Product & Visual Merchandising: Creation of VM guidelines

Content production: Creative thinking and content production management for social media & the official website



## Product Marketing Manager

LVMH | Sep 2017 - Oct 2018

Product Management: Developed 2 commercial offers, from creative briefs to final production (2019 program)

Global strategy: Conceived launchpacks and activation guidelines for Moët Hennessy subsidiaries

Creative thinking: Part of the creative and strategic process (design and roll-out of new offers and programs)

Content production: Supervised commercial photo shootings, and digital content movies creation with global agencies

Digital influencers: Managed "Clicquologist" influencer program (recruitment, annual plans)



#### Product Manager

Nina Ricci | Jan 2017 - Jul 2017

Collection development (S/S 18'): Sourced materials & suppliers, collection plan elaboration

Content production: Organized commercial and internal photo shooting, conceived sales books and products brief for buyers

Product Management: Analyzed sales performance, budget monitoring, press orders



## Business Developer & Press Relations Manager

ULLYS | Jun 2015 - Sep 2015

Business development: Developed new point of sales and partnerships to increase brand awareness (e-shop, corners)

Press Relations: Wrote press releases, in charge of media coverage and digital influence strategy

Events: co-organized "L'Odyssée des Créateurs" at the Carlton Hotel (Lille) with local fashion designers

#### Booking agent & communication assistant

Perfect Model Management | Jun 2014 - Dec 2014

Booking: Organized castings for the children department

Sourcing: Reception and follow-up of new applicants in order to find new faces

Negotiation: Closed contracts with clients and helped with the administrative workflow (hiring, booking, legal matters)



# Brand Representative

Hollister Co. | Dec 2013 - Jul 2014

Sales: Selected among 500+ applicants to be part of the flagstore's opening team, over-achieved sales target

Operations: Followed visual merchandising guidelines, welcomed and advised international clients



# Senior PR & Influencer Marketing Manager, Burberry beauty global

Coty | Sep 2023 - Now

# **Education & Training**

2020 - 2020 • London College of Fashion

Online self-education - MOOC, Fashion & Sustainability : Understanding Luxury Fashion in a Changing World

2017 - 2018 Neoma Business School

MS Marketing Research and Decision Making (work/study training program), Marketing

2016 - 2017 **ISTC** 

Master's Degree in Marketing, Sales & Communication, Communication

Bachelor's Degree in Media & Public Relations, Public Relations

2013 - 2016 ISTC

Bachelor's Degree in Law, Economics and Marketing , Management