



Onyinye Otti

Dedicated, enthusiastic and hardworking employee

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Languages

English

About

With 3+ years in retail, I've honed my skills at Pimes and Weekday as a sales assistant. My expertise lies in exceeding sales targets, building strong customer relationships, and adapting swiftly to market trends. Proficient in high-street and luxury categories, I'm ready for any temporary role.

BRANDS WORKED WITH

- Ergon Deli
- JOS MUSEUM
- Ozero cafe
- Pimes
- Weekday

Experience



● Sales Advisor

Pimes | May 2023 - Now



● Sales Advisor

Weekday | May 2023 - Sep 2023

- Demonstrated ability to consistently meet and exceed sales targets, showcasing a strong track record of success.
- Strong verbal and written communication skills, allowing for effective interaction with clients and colleagues.
- In-depth understanding of the products or services offered, enabling the ability to provide informed recommendations to customers.
- Proven talent for establishing and nurturing customer relationships, resulting in repeat business and referrals.
- This Adept at identifying customer needs and offering tailored solutions, resolving issues, and turning challenges into opportunities.
- Quick to adapt to evolving market trends, sales techniques, and technology, ensuring continued success in a dynamic sales environment.

● WAITRESS

Ergon Deli | Sep 2022 - Jan 2023

- Politely assisted customers in person and via telephone.
- Described products to customers and accurately explained details of each products.
- Provided an elevated customer experience to generate a loyal clientele.
- Assisted customers with food selection, inquiries and order customisation requests.
- Provided an exceptional customer service while ensuring guest reservations were kept within 15 minutes of established time.

● SALES ASSISTANT

JOS MUSEUM | Jul 2020 - Feb 2021

- Supported and promoted special sales items and other promotional campaigns.
- Displayed merchandise in a visually pleasing manner.
- Provided logistical and administrative aid to senior staff members
- Managed customer's questions and needs with efficiency
- Analysed and properly processed item returns
- Offered products recommendations, resulting in a 15% in sales.
- Assisted customers with finding alternative merchandise according to their needs.

- **Waitress**

Ozero cafe | Jun 2019 - Jun 2020

- Delivered exceptional, fast and friendly service.
- Answered questions about menu selection and made recommendations when requested.
- Consistently adhered to quality expectations and standards.
- Managed closing duties, including restocking items and reconciliation of the cash drawer.

Education & Training

2021 - 2024

- **West London College**

A levels in triple sciences in triple sciences,