



Damian Mason

Sales Assistant

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Languages

English

About

With proven sales success at Tesco Mobile and exceptional service skills from working in over 50 hospitality events, I'm adept in customer engagement and thrive in high-pressure retail settings. Skilled in stock management, I consistently exceed targets, displaying flexibility across various retail environments.

BRANDS WORKED WITH



Experience



Hospitality

hap Solutions Group | Jul 2021 - Now

- Extensive experience at over 50 diverse hospitality events, showcasing adaptability at prestigious venues including Chelsea FC, West Ham FC, O2 Arena, and festivals like All Points East and South Facing.
- Demonstrated exceptional service in high-pressure environments.
- Efficiently served over 100 customers each day at fast-paced events.
- Developed strong communication and problem-solving skills in dynamic settings.



Sales assistant

Tesco Mobile | Dec 2022 - Jul 2023

- Demonstrated track record of achieving and surpassing sales targets consistently.
- Delivered exceptional customer service by engaging customers to identify their ideal mobile needs.
- Skilled in upselling and cross-selling to contribute to revenue growth.
- Successfully met weekly and monthly sales targets while maintaining high standards.



floor shop assistant

Waitrose | Jun 2021 - Sep 2021

- Ensured stock replenishment to maintain product availability.
- Trusted to process transactions worth over £5000, demonstrating reliability and responsibility.
- Created solutions for customer queries, enhancing independent problem-solving skills.
- Stayed informed and up to date on changes related to stock.

placement

Tata Consultancy | Jul 2018 - Jul 2018

- Led the design and development of an innovative app focused on reducing users' carbon footprint.
- Conceptualized a user-friendly interface providing actionable insights and practical sustainability tips.
- Integrated personalized suggestions seamlessly into users' daily routines for eco-conscious living.
- Ensured accessibility, making the app inclusive for a diverse user base.
- Presented the app to potential investors, effectively communicating its societal and environmental value.

Education & Training

2022 - 2023

Birmingham City University

Bachelor of Science in Business Management,

2021 - 2022 ● **De Monfort University**
BA (Hons) Business & Marketing,

2019 - 2021 ● **ARK WALWORTH ACADEMY**
BTEC Extended National Diploma in information technology,