



Fatima Said

Luxury retail

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Languages

English

About

A highly motivated sales driven client advisor with experience in luxury fashion brands. Who is well organised, reliable determined to learn new skills. Capable of adapting to new environments and able to work independently and as part of a team. Proactive, able to motivate others, take ownership and sustain focus. A naturally strategic thinker, who has an eye for detail, quality and practicality. Enjoys taking on new challenges and has the drive to learn in order to build a successful career.

BRANDS WORKED WITH

- Hilton Hotel
- Marylebone High St Boutique
- Next
- Tiger of Sweden
- Zadig

Experience



● Temporary roles Client Advisor

Elite Associates | Jul 2022 - Nov 2023



● Client advisor

Zadig | Mar 2022 - Jul 2022

Customer Relationship Management, Building long-term Clients Relationships Visual merchandising Working towards KPI's UPT 's ATV Audit duties, daily sales, Opening and closing duties Keeping and maintaining high store standards at all times Zadig & Voltaire



● Sales Consultant

Tiger of Sweden | Nov 2021 - Feb 2022

Meeting store KPI's (ATV UPT) Providing personalised advice and driving sales according to the customer's needs and building customer loyalty and maintaining customer relationships Operating the till system and processing payments Execute the loss prevention procedure and conducts regular inventories Tiger of Sweden Sales Consultant

● Food & Beverage Assistant

Hilton Hotel | Feb 2018 - Oct 2021

Opening and closing duties Merchandising and assisting with deliveries, unpacking, labelling pricing, attaching securities tags Dealing with cash flows, banking, and making the end of the day report Hilton- Hotel Food & Beverage Assistant



● Sales Consultant

Next | Aug 2014 - Jan 2018

Greeting guests as they arrive and showing them to their table Serving food and drinks Preparing bills and taking payments. Making sure tables are clean and tidy. Next plc Sales Consultant March 2012 to July 2014 Stock control and management Reporting discrepancies and problems to the supervisor. Assisting shoppers and answering queries Attaching price tags to merchandise on the shop floor. Receiving and storing the delivery of large amounts of stock

● Temporary Sales Consultant

Marylebone High St Boutique |

Education & Training

2009 - 2012 ● London South Bank University
BA in Marketing and Tourism,