



# Aayush Jain

Customer Sales Advisor | Store Manager | Retail Sales Assistant

[View profile on Dweet](#)

## Languages

English

## About

With a passion for fashion retail, I've excelled in creating personalised customer experiences across luxury and fast-paced environments. As a Store Manager at Fynd and a Sales Associate at Armani Exchange, I led teams to meet sales targets and built strong customer relationships with expertise in womenswear, accessories, and leather goods.

### BRANDS WORKED WITH

Armani Exchange

Fynd - Reliance Brands Limited

HSBC

The Night Club

## Experience

### ● Bartender (Part-Time)

The Night Club | Sep 2022 - Feb 2024

- On an average served 250+ plus drinks ever shift quickly and accurately for high volume of club guests.
- Built loyal customer base through friendly service and conversation
- Did Barback work like stocked bar with liquor, mixers, garnishes and replenished as needed throughout shift.
- Keeping the Bar area clean & Tidy, Handled Till along with making drinks.
- Checked IDs and monitored alcohol consumption of patrons to ensure responsible service, Upheld liquor laws and health regulations for beverage service



### ● Customer Service Advisor (Part-Time)

HSBC | Mar 2023 - Jan 2024

- Handled transactions averaging £250,000 weekly for customers in the UK, EU and Australia.
- Solved IT related problems for 800+ customers monthly.
- Helped customers with digital transactions, fraud checks.
- Account Management.
- Financial Portfolio Management.

### ● Store Manager - Superdry

Fynd - Reliance Brands Limited | Sep 2019 - Aug 2022

- Managed daily store operations including inventory, logistics, customer service for busy Mumbai retail location.
- Led a sales team of 15 associates by training, assigning tasks, monitoring performance, and providing regular feedback.
- Built relationships with customers through personalized service and addressed issues to ensure repeat business.
- Trained new hires on store policies and brand's core values on exceptional quality and client care.
- Highlight achievements like sales targets met, reduced inventory issues, and positive customer feedback.



### ● Retail Sales Associate

Armani Exchange | May 2017 - Aug 2019

- Welcomed customers to high-end retail boutique, determined needs and recommended Armani products to enhance wardrobe and fit personal style.
- Developed rapport with affluent clientele resulting in repeat purchases and multiple referrals.
- Leveraged knowledge as trained Armani Brand Ambassador to educate customers on fabrics and cuts suiting their preferences.
- Managed entire sales process providing world-class hospitality from inquiry to checkout to after-sales care.

## Education & Training

---

- 2023 - 2023 ● **POLIMI Graduate School of Management**  
Digital Transformation & Luxury Brand Management - Certificate,
- 2022 - 2023 ● **University of Leeds**  
Master of Business Administration,