



Faizaan Mehmood

Sales Associate

[View profile on Dweet](#)

Languages

English (Native)

Panjabi (Fluent)

Urdu (Fluent)

Arabic (Basic)

About

Enthusiastic and results-oriented sales associate with a recent history of exceptional sales performance at David Clulow, Selfridges and Holland & Barrett. Bringing a plethora of knowledge and diverse experience to the table. Eager to leverage my unique blend of creativity, resilience, and innovation to drive sales growth and exceed customer expectations

BRANDS WORKED WITH

David Clulow

Holland & Barrett

Masjid Al Tawhid

OFFICE Shoes

Self Employed

Experience



Luxury Sales Associate

David Clulow | Jul 2023 - Oct 2023

- Generated almost £30,000 in sales in under three months, as the highest-grossing sales associate during this period
- Employed expert product knowledge to advise customers on luxury brands, including Gucci, Prada, Chanel - selling nearly 200 units.
- Upsold company care kits meeting 30% KPI, awarded 'Best in Class' during Week 36, surpassing every regional sales associate as well as closest competitor by 22%
- Managed stock availability and executed restocking efforts to ensure a well-stocked and organized concession stand, contributing to efficient operations.
- Engaged in visual merchandising, maintaining visually appealing product displays that maximized sales and enhanced customer engagement.
- Assisted in minimizing theft and maintaining the security of valuable merchandise

Volunteer Staff

Masjid Al Tawhid | Mar 2023 - Mar 2023

- > Demonstrating adaptability and flexibility to handle unexpected situations whilst safeguarding hundreds of people, offering directions and addressing concerns at events exhibiting an ability to take initiative and confidently interact with others.
- > Using attention to detail to maintain balanced attendee flow, identifying and promptly addressing signs of overcrowding, this resulted in heightened employer and attendee satisfaction, evidenced by overwhelmingly positive feedback and a complete absence of complaints.



Supervisor (Bakery)

Self Employed | Dec 2019 - Dec 2019

- > The application of a diverse range of sales techniques generated exceptional results, propelled personal sales to account for over 75% of the total revenue achieved.
- > Managed stock inventory, demonstrating strong purchasing acumen while ensuring ample stock availability, conducting market research to identify trends amongst the target consumer market contributing to over a 5% increase in projected sales
- > Negotiated with an investor to secure funds, demonstrating persuasive communication and financial acumen.
- > Addressed customer issues with compassion and professionalism, ensuring swift, successful resolution and 100% satisfaction.
- > Applied expertise in team leadership to address productivity and performance issues, motivating

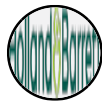
colleagues to achieve KPIs and the facilitation of a streamlined sales process.



● Temporary Sales Associate

OFFICE Shoes | Nov 2023 - Nov 2023

- Effectively multi-tasked; managing stockroom tasks, promptly catering to multiple customer requests, navigating various stockrooms to ensure prompt and high quality service.
- Organized store merchandise racks by size, style, and color to maintain clean, visually appealing showroom.
- Provided product details, addressing customer inquiries, resolving complaints using contributing to a positive customer experience through successfully navigating challenging situations.
- Finished top of the company's online training platform during my tenure, surpassing all sales associates by at least 40 points. Gaining in-depth knowledge of various popular shoe brands.
- Streamlined processes through strategic delegation, teamwork, and effective communication, elevating customer satisfaction and a seamless customer experience.



● Sales Associate/Cashier

Holland & Barrett | Jan 2024 - Mar 2024

- > Provided specialist advice on beauty products including skincare hair and dental brands including QA, Sukin and Dr Organic -consistently surpassing daily sales target by at least £200
- > Undertook government-accredited training program equivalent to A-Level covering range of areas e.g. health conditions, vitamins and herbal remedies advising on dosages and potential risks ensuring customer trust and brand credibility
- > Engaged in unpacking deliveries including heavy lifting to maintain visual appeal of my sections, as well as stockroom contributing to a Platinum-rated store
- > Handling cash and card payments securely, effectively upselling to customers at the till averaging at least 2.5 items per transaction as well as promoting loyalty card scheme
- > Trained and supervised new employees, including those with poor English proficiency

Education & Training

2022

● Queen Mary University of London

Bachelor of Laws - LLB,