



Keira Diavati

Sales Associate

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Languages

English (Native)

Italian (Basic)

About

With a foundation in sales management at Next Retail Ltd, I've driven inventory accuracy and elevated customer satisfaction through personalised recommendations. My adaptability shines in dynamic retail environments, demonstrating my commitment to excellence and passion for the industry.

BRANDS WORKED WITH

Next Retail Ltd

Experience

● Art & Design Tutor

| Sep 2023 - Now

- Developed and delivered engaging lessons, fostering a creative and inclusive learning environment.
- Tailored lesson plans to accommodate various skill levels, providing personalised instruction and support to each student.
- Demonstrated strong communication and interpersonal skills, establishing a rapport with students and creating an open and supportive learning environment.

● Sales Consultant

Next Retail Ltd | Jun 2023 - Sep 2023

- Conducted weekly stock counts, ensuring accurate inventory levels and reducing stock discrepancies by 20%.
- Assisted customers in selecting products and provided personalised recommendations, resulting in a 15% increase in customer satisfaction ratings and individual mentions on the NextLovesToListen survey.
- Processed cash and credit card transactions daily with 100% accuracy.

Education & Training

2023 - 2027

● University College London

Bachelor of Arts, Italian and Management

2021 - 2023

● Adcote School for Girls

A-Levels, Art & Design, Extended Project, Physics, Economics