



Skye Bloom

Arabic Sales Consultant

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Languages

Arabic

English

About

An adept Arabic Sales Associate, known for building strong teams and overseeing projects effectively. With extensive experience at luxury retailers like Kate Spade and Dior, I excel in sales across fashion, fragrances, and cosmetics. Skilled at working with diverse personalities, I have proven a track record of fostering collaborative relationships, and achieving impressive results.

BRANDS WORKED WITH

- Dior London
- kate spade
- Nahdi
- Rubaiyat

Experience



● Sales Associate

kate spade | Jun 2023 - Jan 2024

- Accommodated and built close relationships and connections with middle eastern clients to push sales yb 15%.
- Recommended accessories and complementary purchases to boost revenue.
- Collaborated with team members to achieve sales targets and contribute to the overall success of the store.
- Assisted customers in finding products that met their needs and preferences, providing product knowledge and styling advice as needed.



● Beauty Ambassador

Dior | Jun 2022 - Jan 2023

- Provided personalised consultations for customers, offering advice on Dior fragrances and skincare products.
- Demonstrated knowledge for Dior beauty products through training.
- Engaged with customers to create positive shopping experiences.
- Utilized sales techniques to achieve targets.
- Assisted customers in selecting products.
- Maintained a clean and organized beauty counter.
- Stayed informed about new product launches and promotions.
- Collaborated with team members to deliver excellent customer service.



● Sales assistant

Rubaiyat | Jan 2019 - Dec 2019

- Educated clients on current promotional offerings and products using persuasive selling tactics and increased sales yb 1%.
- Engaged with customers to build rapport and loyalty.
- Helped customers locate products and checked store system for merchandise at other sites and managed over 50 customers per day.



● Cosmetic sales assistant

Nahdi | Jun 2018 - Dec 2018

At Nahdi, I excelled in cosmetic sales with strong customer service and product expertise