



# Darmintas Motiejūnas

Event and entertainment management student at LSBU

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## Links

[LinkedIn](#)

## Languages

English

Lithuanian

Russian

## About

I am based in South London, can commute anywhere easily. Second-year Events and Entertainment management student at London South Bank university. Friendly and outgoing person with excellent interpersonal communication strengths. Thriving in fast-paced environments. Quick learner, organized and results-oriented, willing to learn. Completely dedicated to outstanding company's needs, seeking to create superior experiences. Drive to create and a strong eye for visual storytelling are the key skills connecting myself to art and creative encounters. I am seeking the opportunity to utilize my skills and experience in the creative and events industry.

### BRANDS WORKED WITH

Aesop

Bird & Blend Tea Co.

JSC Planas Chuliganas

Parfum de Nicolai at Fortnum&Mason

Tangramo grupė, UAB Mažųjų valdos

## Experience



### ● Sales Representative (festive)

Aesop | Nov 2022 - Jan 2023

Delivering seamless customer experience, quickly adapting to people and situation  
Driving sales performance, aiming to deliver and exceed on targets and goals  
Communicating brand and category knowledge, motivated by going above the customer expectations

### ● Brand Ambassador

Parfum de Nicolai at Fortnum&Mason | Jan 2022 - Jun 2022

Knowing and cultivating the relationships with existing and potential customers.  
Fully representing the values of the brand, explaining unique way the brand carries out its projects.  
Making sure that customers that customers get the best experience while discovering Nicolai products and philosophy.



### ● Tea Mixologist/Barista

Bird & Blend Tea Co. | Oct 2021 - Jan 2022

Assisting in creating a warm and welcoming environment for our customers  
Preparing and serving delicious hot and cold drinks such as tea, coffee, artisan and speciality beverages  
Maintaining the coffee making equipment and take responsibility for the effective running of the facilities in the managers absence  
Dealing with customer queries regarding food and drink  
Being knowledgeable in talking about our unique tea blends and comfortable introducing them to new and returning customers  
Sampling teas to store visitors and at events  
Delivering exceptional service to new and regular customers, building and retaining relationships within the local community

### ● Customer Service Manager

JSC Planas Chuliganas | Jan 2021 - Mar 2021

I pride myself on providing an excellent customer care and service via active two-way communication with new and existing clients. Using owned operating systems I was able to actively engage and monitor sensitive information in order to maximise efficiency and meet tight deadlines. As someone with excellent attention to detail and problem solving skills, I was able to provide the required level of assistance to our clients, which

as a result made them loyal and trusting customers. I am a natural team player, who enjoys sharing, engaging and has a great eye for detail. Therefore I was lucky enough to provide support and guidance for my peers to achieve great results on the projects as attract new audiences to our business.

- **Teacher Assistant**

Tangramo grupė, UAB Mažųjų valdos | Jan 2020 - Jun 2020

- Working with small children, their parents, and colleagues
- Energetic and immersive accompanying the main teacher
- Preparing for the upcoming lessons and teaching kids from 2-6 years old

## **Education & Training**

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2021 - 2024 ● **London South Bank University**

BA (Hons),

2016 - 2020 ● **Vilnius Žemyna Gymnasium**

A levels,