



## **Anette Oksavirta**

creative marketing & brand strategy for fashion industry

O Dénia, Alicante, Spain

Portfolio file

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#### Links

in LinkedIn

#### Languages

English (Fluent)

Finnish (Native)

French (Work Proficiency)

Italian (Basic)

Spanish (Basic)

Swedish (Work Proficiency)

#### **About**

My passion for both the art of creativity and the world of business has always been a driving force in my life, which motivated me to pursue my bachelor's degree in Fashion Business at ESMOD University in Paris. I received a Highly Commended Honours degree in November 2021 with the title Director of Commercial Strategy: Head of Marketing and Communications in the Fashion Industry. With valuable industry experience, and a strong understanding of fashion marketing and communications, I showcase my expertise by providing both creative and strategic insights. My background and skills allow me to bring innovative ideas to life, combining my analytical mindset with a keen eye for the fashion industry.

#### **BRANDS WORKED WITH**



#### Experience



#### Influencer Marketing Coordinator

Gina Tricot AB | Jun 2023 - Sep 2023

- Responsible for overseeing influencer marketing strategies for Norway and Finland
- Increased traffic, sales and brand awareness within markets by building and maintaining relationships with content creators and agencies
- Managed influencer content and ensured that campaigns were in line with brand identity

Skills: Interpersonal Skills · Microsoft Office · Influencer Marketing · Social Media Communications · Digital Marketing · Growth Strategies · Brand Awareness · Social Media · Content Strategy · Digital Communication · Strategic Communications · Social Media Marketing



#### Paid Media Marketing Assistant

Gina Tricot AB | May 2021 - May 2023

Responsible for all paid social channels and strategies for Finland and Norway, and for Germany from October 2022:

- Generated growth in KPIs across all platforms (Facebook, Instagram, TikTok, Snapchat, Pinterest)
- Strengthened the brand DNA and developed a more distinct brand image
- $\bullet$  Responsible for data-analyzing, country-specific adaptations, and budget allocations
- Increased traffic and revenue, while simultaneously creating brand awareness and keeping our channels optimized

Skills: Activations  $\cdot$  Swedish  $\cdot$  Interpersonal Skills  $\cdot$  Communication  $\cdot$  Microsoft Office  $\cdot$  Teamwork  $\cdot$  Social Media Communications  $\cdot$  Digital Marketing  $\cdot$  Growth Strategies  $\cdot$  Brand Awareness  $\cdot$  English  $\cdot$  Marketing  $\cdot$  Media Planning  $\cdot$  Social Media  $\cdot$  Copywriting  $\cdot$  Data Analysis  $\cdot$  Media Relations  $\cdot$  Market Analysis  $\cdot$  Content Strategy  $\cdot$  Paid Social Media  $\cdot$  Digital Communication  $\cdot$  Business Relationship Management  $\cdot$  Presentations  $\cdot$  Strategic Communications  $\cdot$  Facebook Ads Manager  $\cdot$  Social Media Marketing

#### Marketing and Communications Assistant

Aarikka Oy | May 2020 - Aug 2020

Gained full responsibility for the brand's social media accounts and strategies:

- · Generated growth on all active social media platforms
- Created content for a distinct brand image and stronger brand DNA
- Organized and strategized launches for new collections
- Assisted in internal and external communications for the brand, as well

as photographing, copywriting, and editing

 ${}^{\bullet}$  Assisted in campaign photoshoots and website management when needed

Skills: Activations  $\cdot$  Swedish  $\cdot$  Interpersonal Skills  $\cdot$  Communication  $\cdot$  Microsoft Office  $\cdot$  Teamwork  $\cdot$  Online Content Creation  $\cdot$  Social Media Communications  $\cdot$  Digital Marketing  $\cdot$  Growth Strategies  $\cdot$  Brand Awareness  $\cdot$  Content Creation  $\cdot$  Public Relations  $\cdot$  English  $\cdot$  Social Media Content Creation  $\cdot$  Finnish  $\cdot$  Marketing  $\cdot$  Digital Production  $\cdot$  Media Planning  $\cdot$  Social Media  $\cdot$  Copywriting  $\cdot$  Data Analysis  $\cdot$  Market Analysis  $\cdot$  Content Strategy  $\cdot$  Digital Communication  $\cdot$  Presentations  $\cdot$  Strategic Communications  $\cdot$  Social Media Marketing

#### Marketing Assistant

Aarikka Oy | Aug 2019 - Apr 2020

- Created and managed the content for the brand's social media accounts
- Responsible for ideas to refresh the brand image, strengthen the brand DNA and grow the brand equity through strategy planning and creating engaging content

Skills: Activations  $\cdot$  Communication  $\cdot$  Social Media Communications  $\cdot$  Digital Marketing  $\cdot$  Growth Strategies  $\cdot$  Brand Awareness  $\cdot$  Content Creation

- $\cdot \, \text{Social Media Content Creation} \cdot \, \text{Digital Production} \cdot \, \text{Media Planning}$
- $\cdot \mbox{ Social Media } \cdot \mbox{ Content Strategy} \cdot \mbox{ Digital Communication } \cdot \mbox{ Strategic Communications} \cdot \mbox{ Social Media Marketing}$

#### Showroom Assistant

BOON Paris | Jan 2020 - Jan 2020

Paris Fashion Week:

- Prepared and organized the showroom with collections from various brands
- Defined and implemented a creative visual merchandising strategy
- $\bullet$  Assisted wholesale clients during their purchasing processes with quick actions and insights
- Worked backstage at the Hed Mayner fashion show (a brand we represented)

Skills: Interpersonal Skills  $\cdot$  Communication  $\cdot$  Event Planning  $\cdot$  Teamwork  $\cdot$  French  $\cdot$  Special Events  $\cdot$  Brand Awareness  $\cdot$  Public Relations  $\cdot$  Showrooms  $\cdot$  Fashion Shows  $\cdot$  Customer Service  $\cdot$  English  $\cdot$  Marketing  $\cdot$  Sales  $\cdot$  Business Relationship Management



#### Sales and Marketing Assistant

Ivana Helsinki | May 2019 - Jul 2019

I worked for Paola Suhonen during my summer internship:

- Managed B2C and B2B sales and client relationships
- $\bullet$  Responsible for the store's visual merchandising, as well as overall marketing, communications, and PR for the brand
- In charge of organizing pop-up shops, client evenings and brand events
- Assisted in photoshoots for both e-commerce and upcoming campaigns

Skills: Activations  $\cdot$  Interpersonal Skills  $\cdot$  Communication  $\cdot$  Event Planning  $\cdot$  Teamwork  $\cdot$  Visual Merchandising  $\cdot$  Social Media Communications  $\cdot$  Digital Marketing  $\cdot$  Growth Strategies  $\cdot$  Brand Awareness  $\cdot$  Showrooms  $\cdot$  Customer Service  $\cdot$  English  $\cdot$  Finnish  $\cdot$  Marketing  $\cdot$  Social Media  $\cdot$  Sales  $\cdot$  Media Relations  $\cdot$  Market Analysis  $\cdot$  Digital Communication  $\cdot$  Social Media Marketing

#### Public Relations Assistant

Totem Fashion Paris | Feb 2019 - Feb 2019

Paris Fashion Week:

- Assisted in events such as fashion shows and cocktail evenings for TATRAS, Liu Chao and Thierry Lasry
- Maintained the showroom and handled product sample deliveries and returns
- Documented both digital and traditional media coverages
- Managed media lists and tracked our PR performances

Skills: Interpersonal Skills  $\cdot$  Communication  $\cdot$  Teamwork  $\cdot$  French  $\cdot$  Special Events  $\cdot$  Brand Awareness  $\cdot$  Public Relations  $\cdot$  Showrooms  $\cdot$  Fashion Shows  $\cdot$  Customer Service  $\cdot$  English  $\cdot$  Marketing  $\cdot$  Media Relations  $\cdot$  Market Analysis  $\cdot$  Business Relationship Management

#### Showroom Assistant

Plan 8 Paris | Jan 2019 - Jan 2019

I worked for Tony Newsham for the brand Sagittaire A during the Paris Fashion Week:

- Organized the showroom and maintained the visual merchandising to be in line with the brand image
- Supported wholesale clients during their purchasing processes with quick actions and insights
- $\bullet$  Assisted at the brand's collection presentation event and during e-commerce photoshoots

Skills: Interpersonal Skills  $\cdot$  Communication  $\cdot$  Teamwork  $\cdot$  French  $\cdot$  Special Events  $\cdot$  Brand Awareness  $\cdot$  Public Relations  $\cdot$  Showrooms  $\cdot$  Fashion Shows  $\cdot$  Customer Service  $\cdot$  English  $\cdot$  Marketing  $\cdot$  Sales  $\cdot$  Business Relationship Management

#### Communications and PR Assistant

WAU Magazine | Aug 2015 - Sep 2015

- Promoted and advertised the independent design magazine at industry events and pop-ups
- Formed client relationships and managed the magazine's subscription and single-copy sales at Habitare trade fair

Skills: Activations  $\cdot$  Interpersonal Skills  $\cdot$  Communication  $\cdot$  Teamwork  $\cdot$  Special Events  $\cdot$  Growth Strategies  $\cdot$  Brand Awareness  $\cdot$  Public Relations  $\cdot$  English  $\cdot$  Finnish  $\cdot$  Marketing  $\cdot$  Social Media  $\cdot$  Market Analysis

#### Research Assistant

Paloma Communications OY | Apr 2015 - Apr 2015

- Responsible for market and competitor analysis for selected product groups
- $\bullet$  Provided social media research to offer broader insights on competitor strategies
- $\bullet$  Documented the results and created a presentation for the company

Skills: Communication  $\cdot$  Digital Marketing  $\cdot$  English  $\cdot$  Finnish  $\cdot$  Market Analysis  $\cdot$  Content Strategy  $\cdot$  Presentations  $\cdot$  Social Media Marketing



#### Seminar Assistant

University of Helsinki | Jun 2014 - Jul 2014

The international Asteroids, Comets, Meteors 2014 conference held in Helsinki:

- Assisted in multiple preparations for the seminar
- · Accommodated and guided participants from all over the world
- Took care of general responsibilities to make sure the conference operated without any problems

Skills: Interpersonal Skills  $\cdot$  Communication  $\cdot$  Event Planning  $\cdot$  Teamwork  $\cdot$  Special Events  $\cdot$  Customer Service  $\cdot$  English  $\cdot$  Finnish

#### Office Assistant

Paloma Communications OY | Apr 2014 - Apr 2014

- $\bullet$  Prepared the office showroom and kept it organized
- Gathered and packed product samples for PR

Skills: Social Media Communications  $\cdot$  Public Relations  $\cdot$  Showrooms  $\cdot$  Finnish

#### Office Assistant

Communications Agency Taitomylly OY | Jun 2012 - Jun 2012

- Prepared and packed product samples for PR
- Organized and cleared out old products from storage
- Managed mailing and other office tasks

Skills: Social Media Communications  $\cdot$  Public Relations  $\cdot$  Finnish

### **Education & Training**

# 2018 - 2021 ESMOD École Supérieure des Arts et techniques de la Mode

Bachelor's degree, Director of Commercial Strategy: Head of Marketing and Communications in the Fashion Industry

#### 2017 - 2018 Turku Classical Upper Secondary School

Matriculation Examination, High School