

MD Moinul Hasan Chowdhury

Business development executive

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Languages

English

About

BRANDS WORKED WITH

Amico Laboratories Ltd.

Tianshi Bangladesh Co. Ltd.

Experience

Transhi & Business Development Manager

Tianshi Bangladesh Co. Ltd. | Jan 2017 - Sep 2023

- Prepare of Monthly promotional strategies
- Monitor competitors' marketing and sales strategies.
- Frequently travel in different parts of the country as per company requirement
- Coordinated sales meetings with regional sales body
- Experience with designing session plans & learning objectives, ability to engage with participants & help them to translate their acquired knowledge into action.
- Identifies business opportunities by identifying prospects and evaluating their position in the industry, researching, and analyzing sales options. Sells products by establishing contact and developing relationships with prospects, recommending solutions.
- Assess training program's effectiveness, and success & periodically report on them. Conduct Pre- & post-training surveys & document lessons learned for enhancing the quality of training programs

Transhi & Business Development Executive

Tianshi Bangladesh Co. Ltd. | Jul 2010 - Dec 2016

Production Officer

Amico Laboratories Ltd. | Aug 2007 - Jun 2009

Education & Training

2023 University of The of West of Scotland MBA,,

2002 - 2007 University of Science and Technology

Bachelor of Pharmacy,

1999 - 2001 Chittagong Public School & College

Higher Secondary Certificate,