



# Vaansh Bhatia

Retail Sales Manager

View profile on Dweet

### Languages

English

Hindi

### **About**

With my retail experience at Pantaloons, I've honed skills in customer service, sales transactions, and maintaining a visually appealing store environment. Fluent in Hindi and English, I thrive in dynamic settings, bringing adaptability and a keen eye for both menswear and womenswear to the team.

**BRANDS WORKED WITH** 

Cards & Consoles

Pantaloons

# Experience

#### Retail Sales Associate

Pantaloons | May 2023 - Sep 2023

- Assist customers in selecting and purchasing merchandise, providing product information and recommendations.
- Process sales transactions accurately using the POS system, handling cash and card transactions.
- Maintain a clean and organized store environment, ensuring shelves and displays are well-stocked and visually appealing.

#### Co-Founder

Cards & Consoles | Sep 2022 - Apr 2023

- Created and executed dynamic marketing strategies encompassing referral systems and sponsorships, driving the footfall by over 30% yielding a revenue of GBP 1,000.
- Negotiated a bulk purchase agreement with a distributor, reducing the cost per item from GBP 4 to GBP 2, resulting in a total savings of GBP 800.
- Organised two high-profile events gathering 50+ attendees through influencer marketing and campus pop-ups; created and used animated PowerPoint presentations and interactive games to advertise products.

# **Education & Training**

2023 - 2024 City, University of London

Bachelor of Science,