

Desmond Obeng

Supervisor Sales

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Languages

English

About

With a passion for customer satisfaction and product knowledge from my time at Carpetright Dartford, I excel in sales transactions and showroom presentation. My experience at Creams Bluewater honed my management skills, making me adaptable to fast-paced retail environments.

BRANDS WORKED WITH

Carpetright Dartford

Creams Bluewater

Experience

● Sales advisor

Carpetright Dartford | Oct 2023 - Mar 2024

My responsibilities include

- Communicate with clients in a cordial and expert manner to learn about their needs for carpeting.
- Exhibit thorough understanding of carpet goods, including their features, upkeep, and longevity.
- Help clients choose the carpet solutions that best fit their needs in terms of style, price, and lifestyle.
- Clearly and completely disclose all relevant product information, including costs, special offers, and installation assistance.
- Work together with the sales team to meet both personal and overall store sales goals.
- Utilise the point-of-sale system to properly and effectively process sales transactions.
- Keep up with developments in the market, new product releases, and rival services
- Keep the showroom tidy and well-maintained, and make sure the exhibits are eye-catching.
- Respond quickly and competently to any questions, worries, or problems raised by customers.
- Uphold the organization's standards for customer service and foster a supportive team environment.

● Supervisor

Creams Bluewater | Feb 2022 - Sep 2023

- Responsible for stock count, Rota creation, cash handling, and team management
- Successfully trained and supervised team members to provide excellent customer service
- Maintained a clean and organized work environment while ensuring efficient operations
- Consistently met or exceeded sales targets by managing inventory levels and tracking sales data

Education & Training

● The Halley Academy

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