



Mariam Tahoon

Sales Associate

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Languages

- Spanish
- Arabic
- English

About

With experience at Harrods, Bond Associates, and Snappy Snaps, I excel in establishing client relationships and exceeding sales targets. Proficient in a variety of retail tasks from product demos to online order fulfilment, I thrive in luxury and premium retail environments, bringing passion and comprehensive product knowledge to every customer interaction.

BRANDS WORKED WITH

- Bond Associates
- Harrods
- Snappy Snaps

Experience



Sales executive

Harrods | Apr 2023 - Now

Established and maintained positive, profitable client relationships through superb communication. Achieved and exceeded sales targets in line with client growth across all products and services. Proactively engaged with customers on the sales floor, demonstrating product knowledge and exceptional customer service. Implementation persuasive selling techniques, contributing to a 25% increase in av trans value.

Associate

Bond Associates | Sep 2021 - Feb 2023

Maintained relationships with customers to maximise sales opportunities. Created solutions for over 100 customers to satisfy specific needs, quality and budget. Attended multiple huge events for clients & represented our company. Created promotional materials to advertise products and services. Recommended complementary purchases to customers, increasing revenue.



Sales Associate

Snappy Snaps | Apr 2020 - Jul 2021

Helped customers locate products & checked store system for merchandise at other sites. Maintained calm demeanour and professionally managed issues in busy, high-stress situations. Generated new sales leads to achieve and exceed monthly sales goals. Managed company's social media (Instagram & TikTok) to keep up with latest trends in the industry.

Education & Training

2023

London South Bank University

Bachelor of Science,

2021

West London College

Public Services,