



# Marianna Koulianou

Fabric & Trims Specialist

Paris, France

[Portfolio link](#)

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## Links

[LinkedIn](#)

## Languages

Greek (Native)

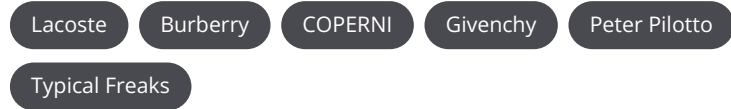
English (Fluent)

French (Work Proficiency)

## About

Ambitious, analytical and able to work under pressure. Marianna is an experienced developer with a demonstrated history in the luxury goods industry. Searching for a new challenge

### BRANDS WORKED WITH



## Experience

### ● Fabric & Trims Manager - WRTW, Accessories

COPERNI | Jan 2023 - Jun 2023

- Fabric and trims sourcing, development for all collections Pre-collection, Runway, Capsules, VIP
- Managing critical path and deadlines for all raw materials in order to ensure collection delivery
- Managing budgets, invoicing and raising PO's on internal system to process payments
- Placing orders for sampling across fabrics and trims for prototype and sampling stage
- Developing prints, embroidery, jacquards and special techniques based on the theme of the collections
- Accessories, trims and hardware sourcing and development according to price targets
- Managing sustainability targets for each collection 70-80% fabric selection eco friendly
- Zedonk data input of all raw materials and collections, production handover and overseeing



### ● Fabric Sourcing and Development -WRTW Collections

Givenchy | Feb 2022 - Nov 2022

- Sourcing and development of fabrics for Pre-Collection, Runway and Capsules/Special projects
- Adhering the critical path for every season making sure lead times are respected
- Managing deadlines and delivery dates according to the critical path
- Managing the budget and achieving target prices as requested for all collections
- Overseeing and coordinating all orders and purchasing for sampling
- Collecting all technical information and data of materials
- Sourcing and researching recycled and sustainable fabric options
- Developing jacquards, lace, prints, and special techniques based on the brief
- Resolving any technical issues prior to production



### ● Fabric Development Assistant - Menswear Collections

Burberry | Jan 2020 - Nov 2021

- Sourcing and development based on the brief of the collections across outerwear, leather, jersey, tailoring, shirting and prints. Developing average 600 fabrics per season in colour and design.
- Purchasing orders for all collections, calculating quantities and ensuring budget is respected
- Monitoring invoicing and raising PO's (SAP), coordinating shipments. Material input on PLM
- Managing fabric library, ensure seasonal fabrics are archived, keep fabric boards and rails updated
- Developing and launching strike offs for prints and jacquards in collaboration with the textile team
- Managing all VIP projects & Capsule collections for Menswear
- Adhere the critical path, monitoring delivery dates in order to meet deadlines

## ● Raw Materials Assistant - WRTW Collections

Peter Pilotto | Sep 2018 - Dec 2019

- Sourcing and development of fabrics and trims
- Coordination and purchase of all raw materials, material input on Zedonk
- Textile design of hand embroidery, pleating, jacquards and prints
- Manage delivery dates and seasonal budget (invoicing)
- Archiving and updating raw materials library each season, ready for production handover



## ● Print Design Internship

Typical Freaks | Jan 2017 - Aug 2017

- Working on a print studio executing strike offs and developing different print techniques.
- Design & engineer prints - creating research mood boards, digital designs and patterns
- Pattern cutting and hand embroidery, creating CADs of print placements for production
- Creating digital illustrations, photographing styles for digital lay out and look book

## Education & Training

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- 2015 - 2018 ● **London College of Fashion**  
BA (Hons) Fashion & Textiles Design,
- 2022 ● **London College of Fashion**  
Fashion and Sustainability,
- 2014 - 2015 ● **Doukas School**  
BTEC FOUNDATION ART & DESIGN,
- 2014 ● **Arsakeio Tositseio Lyceum Ekali**  
Graduate Diploma in Education,