



Vaishnavi Jadhav

Marketing | Retail | Customer Service | Brand management

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Languages

English

About

I thrive in both luxury and high-street retail environments, having excelled at Longchamp and Primark by surpassing sales targets and fostering exceptional client relationships. Adaptable and English-proficient, I'm keen to contribute my upselling expertise and dynamic customer service skills to any retail team.

BRANDS WORKED WITH

- Longchamp
- Primark
- Eclerx
- Startup.Inc
- maje

Experience



● Sales Executive

Longchamp | Oct 2023 - Now

Demonstrated success in achieving and exceeding sales targets in a luxury retail environment. Exceeded sales targets in a luxury retail environment, demonstrating expertise in building strong relationships with high end clientele. 6. Proficient in identifying upselling opportunities to maximize revenue while ensuring customer satisfaction.



● Retail Assistant

Primark | Mar 2023 - Oct 2023

Thrived in a fast-paced environment with enthusiasm. Maintained expertise in managing a shop's activities and marketing management. Performed better in several retail categories.

● Marketing Specialist

Eclerx | Mar 2021 - Oct 2021

Played a key role in critical campaigns, providing status updates and workarounds daily. Executed successful marketing campaigns across multiple channels, including email, social media, and paid advertising.



● Front-End Developer

Startup.Inc | Jul 2020 - Aug 2020

Designed and implemented a website interface for mobile, desktop, and tablets.



● Sales executive

maje | Jun 2024 - Aug 2024

Education & Training

2024

● Oxford Brookes University

MSc, Marketing and brand management