

Erwin Abreo

A Team Player, will to learn New Skills, Experienced in the Field Of Sales, Customer service .

London, UK

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Languages

English (Fluent)

About

I am flexible, reliable and possess excellent people skills. I am a mature team player who can adapt to challenging situations and able to work well both in a team as well as individually. I believe my purpose in life is to entertain people and bring a smile on their faces and that is what I do best.

BRANDS WORKED WITH

Carnival Cruise Line

Digital Native Llc

Intelenet

Serco Global Services

Ssa Gems Pvt Ltd

Experience



● Job Role- Photographer

Carnival Cruise Line | Mar 2020 - Now

Working as a Photographer on Carnival Radiance

● HR. Coordinator

Serco Global Services | Jan 2022

● -Sr. Sales Executive

Ssa Gems Pvt Ltd | Jun 2016 - Jan 2019

- Making calls to overseas customers to sell our company products
- Introducing new products and designs to customers
- Attending jewelry exhibitions to sell our products and also to understand the market
- Handling the invoicing, billing to customers & follow up for payments and after sales service
- Meeting up with retailers to stock our company products
- Traveled to United States of America and Fiji Island to attend Sales Conferences

● -Business Development / Client Servicing

Digital Native Llc | Apr 2018 - Dec 2018

- Making cold calls to prospects/potential clients from different schools
- Introducing our business concept and its offerings to the client
- Sending out emails to the clients with our company details and offerings
- Following up with clients who expressed their interest in the proposal and getting them onboard with us

● Freelancer Musician

| Jan 2017 - Mar 2020

Guitarist and Vocalist for various bands in India and Dubai

● Global Services-Customer Service and Sales Officer

Intelenet | Feb 2016 - Sep 2016

- Worked for an Australian process Lumo Energy into Customer service, Retention and Sales.
- Handled queries with regard to their bills and payments
- Up selling the new packages of the company
- Follow ups for bill payments
- Handled irate customers tactfully and retained them.