



Narv Kalicharan

Experienced Luxury Leader
Successful Retail Management Professional | Exceptional Leadership & Strategic Vision

London, UK

[View profile on Dweet](#)

Links

[LinkedIn](#)

Languages

English (Native)

About

I am a dedicated and accomplished Retail Management Professional with over two decades of experience in leadership roles across renowned luxury brands. Throughout my career, I have consistently delivered exceptional results, driving substantial growth, optimising operations, and fostering high-performance teams. With a background encompassing prestigious luxury brands such as Louis Vuitton Harrods, Vashi, HUGO BOSS and Ted Baker, I have honed my skills in driving growth, elevating brand presence, and exceeding sales targets across renowned global brands.

My expertise lies in leveraging exceptional clienteling techniques and innovative strategies to enhance customer experiences. Skilled in overseeing flagship departments, managing multi-site operations, and fostering a culture of excellence, I am passionate about delivering outstanding customer experiences and optimising business performance through collaborative leadership and innovative solutions.

Notable Achievements:

Spearheaded a remarkable 39% increase in sales within the Mens Ready to Wear department at Louis Vuitton Harrods, showcasing adept management and strategic planning skills.

Garnered the prestigious Inspiring Leader Award in 2021 at Vashi, a testament to outstanding leadership qualities and the ability to inspire and motivate teams towards achieving exceptional results.

Successfully revitalized Louis Vuitton Harrods to reclaim its esteemed status as the top store in the UK for the Mens Ready to Wear department, demonstrating unparalleled dedication and strategic vision.

Global Recognition:

I secured global recognition by hosting prestigious international events for worldwide partners at Ted Baker, actively contributing to global training initiatives and enhancing brand presence.

I am committed to continuous growth and development in the retail sector. My passion for excellence and dedication to delivering exceptional results drive me to excel in every role I undertake.

I am excited to connect with fellow professionals, industry leaders, and like-minded individuals who share a passion for retail management and leadership. Let's connect and explore opportunities to collaborate and drive success in the dynamic world of retail!

BRANDS WORKED WITH

- Louis Vuitton
- VASHI
- Hugo Boss
- Garland Leisure Ltd
- Ted Baker

Experience



● **Flagship Manager - Womens Accessories, Fragrance & Gifting**

Louis Vuitton | Apr 2023 - Now



● **Flagship Manager - Mens RTW**

Louis Vuitton | Mar 2022 - Mar 2023

● **Dual Site Manager**

VASHI | Apr 2021 - Mar 2022

● **Store Manager**

VASHI | Aug 2020 - Apr 2021



- **Store Manager**

Hugo Boss | Oct 2016 - Aug 2020



- **Store Manager**

Hugo Boss | Mar 2014 - Oct 2016



- **Cover Manager**

Hugo Boss | Dec 2013 - Mar 2014



- **Flagship Deputy Store Manager**

Hugo Boss | Dec 2012 - Mar 2014

- **General Manager (Temp)**

Garland Leisure Ltd | Jul 2012 - Dec 2012



- **Leadership Roles**

Ted Baker | Jul 2001 - Jul 2011

Education & Training

- **Chatham South**

GNVQ,