# Dweet



# **Louis Robertson**

Salesman

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## Languages

English (Native)

## **About**

I have diverse retail and sales experience, excelling in customer service and adaptability. My roles include bartending at various venues and selling charity subscriptions door-to-door, showcasing my ability to thrive in dynamic environments and deliver exceptional service.

**BRANDS WORKED WITH** 

THE CHERRY (FRONTIER PUBS); MILE END

MAYFIELD MOTOR CO.;

**Bold Exposure** 

BRIGHTSPARKS RECRUITMENT; LONDON

# Experience

#### BARTENDER

THE CHERRY (FRONTIER PUBS); MILE END | Apr 2023 - Jun 2023

Responsible for making and serving drinks to customers along with bringing prepared food to tables, cleaning the bar and restaurant and ensuring good customer service. The skills I acquired in this job include time management, friendly service, important cleaning skills and more.



#### EXECUTIVE SALESMAN

Bold Exposure | Jul 2022 - Aug 2022

Self employed agent of the Bold Exposure advertising and sales company selling monthly charity subscription for our client: The Blue Cross animal welfare charity, going door to door in target neighbourhoods and applying the lessons in sales theory provided by the bold exposure company. In this role I learned the importance of a clear and effective pitch and also how to build rapport with a potential customer.

### BARTENDER/ WAITER/ RUNNER

BRIGHTSPARKS RECRUITMENT; LONDON | Jun 2021 - Now

In this role adaptability is key: each shift is normally a new venue with new co- workers and new responsibilities, therefore it is required to be a fast learner and very adaptable. A few of the responsibilities I took on in this role include providing high- class silver service on a strict schedule, bartending for personal suites and premium lounges of stadiums, running food service in boxes of stadiums and many more. All of these environments are high stress and require a cool-headed temperament.

## CAR SALESMAN

MAYFIELD MOTOR CO.; | Jan 2018 - Jan 2021

In this role I helped value, clean and sell cars on my Dad's car pitch in Sheffield until it was liquefied due to the COVID-19 pandemic. This job was my introduction into the real working world and taught me the value of time and that I should be hardworking and resilient in the workplace.

# **Education & Training**

2021 - 2025 Queen Mary University of London

Bachelor of Science in Physics,

2019 - 2021 Barnsley Sixth Form College

A-Level Physics, Maths and Chemistry.,

2014 - 2029 • Ecclesfield Secondary School

B-TEC Engineering level 3,,

