

# Rachel Brooks

Buying Director at Brown Thomas Arnotts Home and living

United Kingdom

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## Languages

English (Native)

## About

Rachel is a strategic senior manager; a buying director with over 20 years of multi-product experience within retail. Having worked in both branded and own buy areas across fast fashion to the premium sector including branded homewares, she is able to deliver on a wide breadth of products whilst consistently delivering profitable on brand collections.

She has a strong balance of both creative and logical skills displaying in depth customer focused knowledge and a flair to drive the business forward. She is passionate and inspired by what she does. A confident dynamic leader whom can motivate and manage teams giving clear direction and quick decision making. She has the ability to adapt to change with good judgement resulting in a track record of over achievement.

### BRANDS WORKED WITH

- ASOS.com
- Brown Thomas
- Finery London
- Markus Lupfer
- Topman
- TOPSHOP TOPMAN

## Experience



● **Buying and Merchandising Director**  
Brown Thomas | Feb 2019 - Jan 2023

● **Buying Director**  
Topman | Aug 2016 - Oct 2018



● **head of buying**  
Finery London | Jan 2014 - Dec 2016

● **head of buying**  
ASOS.com | Jan 2012 - Jun 2014

● **Senior buyer / buying manager**  
ASOS.com | Jan 2008 - Dec 2012



● **Assistant**  
Markus Lupfer | Jan 2007 - Dec 2008

● **Buyer**  
TOPSHOP TOPMAN | Jan 1998 - Dec 2007