## Dweet



# **Karolina Klimas**

Senior Production Manager, Fabric Buyer, Consultant

O Dénia, Spain

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#### Links

in LinkedIn

### Languages

English (Fluent)

Polish (Fluent)

Czech (Work Proficiency)

Russian (Basic)

Spanish (Basic)

#### About

My expertise in fashion production, combined with years of experience, allows me to deliver high-quality and efficient services to clients. I specialize in production for luxury and high-end fashion brands, as well as raw materials purchasing and suppliers sourcing to ensure the best possible end product. My extensive network of contacts and proven track record has allowed me to optimize sourcing and processes for a variety of successful fashion businesses.

I am a creative and passionate Founder with a consultancy background. I have a wealth of experience helping businesses of all sizes achieve their goals. My approach is entrepreneurial and creative, and I believe that every project has the potential to be successful. If you have an innovative idea that you want to bring to life, or if you are looking to grow or launch your business, I can help. Get in touch today to find out more.

**BRANDS WORKED WITH** 

Benetton Group

Calzedonia Group

Desigual

Made in Poland.Fashion

The Fold London

## Experience

#### Founder of Made in Poland.Fashion

Made in Poland.Fashion | Sep 2020 - Now

- Managing production and development for established and new high end and luxury fashion brands for FF and CMT fashion production
- Supporting customers with Critical Path set up and implementation
- · Helping customers to optimize cost and processes
- Purchasing Raw Materials and on time delivery supervision
- Quality assurance
- Sourcing and developing strong partnerships with businesses to allow new opportunities and growth
- Promoting polish fashion production within industry by attending conferences, fairs and EU trade meetings



#### Senior Production and Purchasing Manager

The Fold London | Nov 2012 - Sep 2023

Set up established supplier chain, managed Raw Materials Pos, Inventory and Production

Promoted from Intern, Product Manager and Production Manager positions.

- Responsible for smooth running of End-to-End production process, working in line with company targets, and liaising / communicating with appropriate departments to ensure stock is on time & available for key launch dates.
- Responsible for evolution of Sourcing and margin strategy in line with company targets. Managing creation of seasonal critical paths
- Manages purchasing of Raw materials and working closely with design and tech contribute to development of fabrics / linings / trims. Manages RMs stock
- Responsible for research and development of sustainable & ethical sourcing contributing to evolution of The Fold's CSR strategy.
- Responsible for seasonal review of Production process identifying opportunities for improvement in work practise or costs.
- Responsible for Seasonal review of supplier performance recording Strengths and development points sharing with suppliers and following up improvements.
- Manage high performing team. Managing and developing junior team members development to ensure great support. Delegating or taking lead where necessary. Ensure Team members have clear PDP and are aware of their development next steps.
- Building networks , identifying relevant development opportunities / conferences / fairs.



Flag Ship Store Manager
 Desigual | Jan 2012 - Nov 2012



General Flag Ship Store Manager
 Benetton Group | Jun 2010 - Dec 2011

Flag Ship Store ManagerCalzedonia Group | Sep 2007 - Apr 2010

Master degree, Philology

## **Education & Training**

2009 - 2010	<ul> <li>London College of Fashion, University of the Arts London</li> <li>Postmaster, Fashion Buying and Merchandising</li> </ul>
2004 - 2006	<ul> <li>Baltic Amber School of Art and Design</li> <li>Postmaster, Visual Merchandising</li> </ul>
1999 - 2004	<ul> <li>University of Nicholaus Copernicus</li> </ul>