



Kazi Labiba Tahshin

Store Manager in Retail

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Languages

English (Fluent)

Bengali (Native)

About

I am an experienced retail professional with a strong background in sales and management. I have consistently exceeded sales targets, managed stock effectively, and trained teams to boost performance, particularly in luxury brands. Adaptable and proficient in customer engagement and strategic upselling.

BRANDS WORKED WITH

KARAAMA FRAGRANCE

Chimera Recruitment

Azad & Company

Banglalink Digital Communications Ltd.

Dhaka Bar Association

Experience

● Retail Assistant

KARAAMA FRAGRANCE | Feb 2023 - Jul 2023

- Top seller for three consecutive months, exceeding targets by 20%.
- Helped build a strong recurring customer base which lead to growth in sales monthly, quarterly, and yearly.
- Managing Stock count, deliveries and reduction in errors.

● Store Manager

KARAAMA FRAGRANCE | Jan 2023 - May 2024

- Identified strategic upselling opportunities within products leading to a 10% monthly sales growth.
- Introduced commission and incentive structure that led to sales growth.
- Trained 15 sales members to help achieve their sales targets and sales growth by 30% monthly.
- Developed over 10 sales reports to help attract and retain buyers.
- Conducted industry analysis to identify growth areas, increasing average revenue by 15%.



● Retail Assistant

Chimera Recruitment | Nov 2022 - Jan 2023

- Interacted and engaged with customers, providing guidance and expert advice to influence purchase decisions.
- Worked with luxury brands like Dolce and Gabbana (Fragrance), Estée Lauder, Laura Mercier, La Mer, Diptyque, etc.
- Demonstrated proper use of makeup and skin care products.
- Maintained knowledge of company products and services to make informed recommendations to clients.



● Associate Lawyer

Azad & Company | Jan 2021 - Jul 2022

- Maintained Vetting and drafting of documents, deeds, agreements.
- Provided legal opinions on land disputes.
- Coordinated meeting with clients to come to a conclusion.
- Negotiated payment methods, terms and conditions with clients on behalf of the company to reach an agreement suitable for both parties.
- Conducted proofreading of legal documents day to day basis as required.

● Legal Intern

Banglalink Digital Communications Ltd. | Jan 2020 - Apr 2020

- Maintained Vetting and drafting of documents, deeds, and agreements.
- Synchronized different legal instruments.
- Negotiated payment methods, terms, and conditions with clients on behalf of the company to reach an agreement suitable for both parties.
- Maintained archiving of legal documents.

- Conducted proofreading of legal documents on a day-to-day basis as required.

- **Apprentice Lawyer**

Dhaka Bar Association | Sep 2019 - Dec 2019

- Maintained Vetting and drafting of documents, deeds, agreements.
- Synchronized different legal instrument.
- Provided legal opinions on legal disputes.
- Coordinated meeting with clients to conclude.

Education & Training

2022 - 2023

- **University of Greenwich**

LLM International and Commercial Law, 1st,

2019 - 2020

- **Eastern University Bangladesh**

Master of Laws,

2015 - 2019

- **BRAC University**

Bachelor of Laws LLB (Hons), 1st,