



Yashpal Nagesh

Project Coordinator

Manchester, UK

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Languages

- French
- English

About

A highly motivated & enthusiastic Coventry University Graduate with Business Pathway & B. Com in Finance and Accountancy. My studies during the university time and working with different organisations have given me a detailed understanding of commercial awareness in the business and sports industry and its application through practical data analysis. Looking to apply my skills and experience in a fast-paced business environment in the role of Business Development to meet new challenges, developing new skills, and achieving personal growth.

BRANDS WORKED WITH

- Close Brothers Motor Finance
- Decathlon Manchester-Eastlands
- Gavi Associates Inc.
- Iworkinsport, Engage Sport & Entertainment
- Paragon Event Marketing
- Sports-Insight Magazine

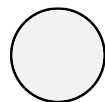
Experience

● Sports Advisor

Decathlon Manchester-Eastlands | Jun 2022 - Aug 2022

Enhancing my career development being a sports advisor by dealing with Football, Cricket, Basketball, Boxing, Running & Fitness department.

- Daily making sure the stocks are analysed with in-depth strategy with accuracy rates, deal with loyal customers, develop management skills, and organisational skills, interpersonal skills developing through time managing and balancing lifestyle.
- Build relationship with colleagues and ensure all the stocks are organised at the right time and place. Make different marketing strategy plans and study the UK market and market demands closely by valuing customers' needs with high priority. Give the best seamless customer sporting experience regardless the age and make sure overtime customers are happy and satisfied after they exit Decathlon.



● Business Development Executive

Paragon Event Marketing | Mar 2022 - May 2022

Collaborated with media and marketing department for promoting the items and services while ensuring the marketing of the products and services to the customers. Supported the development of BT marketing priorities to create long/short-term marketing objectives, strategies & plan to execute. Worked with product marketing, brand marketing, PR, and retail marketing.

- Sales target achieved by acquiring 23 customers for the new broadband connection and made a record.

● Project Management Internship

Sports-Insight Magazine | Jun 2021 - Jan 2022

As a project management internee for Sports-Insight Magazine and enhanced knowledge of WordPress to manage website content.

- Handled a project by coordinating with well-experienced people in the team to handle an event which went live on the sports-insight website for celebrating it's 20 years successful journey & achievement in the UK.

● Project Coordinator

Iworkinsport, Engage Sport & Entertainment | Sep 2021 - Dec 2021

Conducted various data-related research and case studies by interviewing different HR departments of successful organisation and sports brands companies regarding Talent Acquisition and Human Resources.

- Enhanced knowledge related to sports development and project management.
- Considered different data analytics of the different SMEs organisations around the globe.



- **Customer Support Advisor**

Close Brothers Motor Finance | Apr 2021 - Jun 2021

Developed and improved communication, time management, and risk/stress management by managing customers and providing robust solutions in time. Successfully progressed within a short period of time while serving as a customer support advisor for one of the UK's leading providers of motor finance.

- Resolved clients' issues within time by presenting robust solutions related to queries, including insurance payment, transactions, and effective financial solutions by considering high attention of details & policies.

- **Junior Account Assistant**

Gavi Associates Inc. | May 2016 - May 2018

Professionally in charge of posing journal entries, preparing financial statements, and maintain accounts of some of the well-known business stakeholders and giving them advice on financial support and helping them with tax reduction.

- Also, prepare Income Tax & Sales Tax statement and update accounts receivable and issue invoices.