Dvveet



Ranveer Chopra

Sales and Client Management Assistant

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Links

in LinkedIn

Languages

Hindi

Punjabi

Urdu

English

About

With a proven track record in high-end retail, I thrive on creating strong client relationships and managing marketing channels. Fluent in English with basic Hindi, Punjabi, and Urdu skills, my experience spans boutique to department store environments across various product categories.

BRANDS WORKED WITH

Blackjack Promotions

Different Design, London

Douglas & Gordon

PLC (Primal Pictures)

Experience

Business Development Intern

Different Design, London | Mar 2023 - Mar 2024

- Qualify old, new Buyers, prospect leads and reach out to businesses to create leads. In order to assist business development
- Utilise CRM systems in order to create, develop and manage client relationships. Also actively reach out to potential clientele via personal and social media channels.
- Maintain Punctuality due to a tight schedule due to constant travel to various locations for real-life & virtual meetings
- Manage marketing channels and community engagement across social media channels. Via creating posts, stories and articles about the company, culture, onboarding and service.
- Contact Real Estate agents, Developers, Landlords to assist them and their Clients in curating packages from our range.
- Successfully closed deals of curated property packages for a range of our clients.
- Independently manage, prospect, pitch to new and current client base. Also taking on additional operational responsibilities. Due to having positive entrepreneurial mindset



Negotiator

Douglas & Gordon | Jun 2022 - Sep 2022

Corporate Intern

PLC (Primal Pictures) | Jun 2018 - Jul 2018

- Gathered and examined information from multiple sources and generated analysis in relation to pharmaceutical market research
- Managed a team of 15 peers to produce 12 high quality projects to meet appropriate deadlines during internship.
- Networking with new colleagues and Senior supervisors
- Delegated tasks to my team based on specific skill sets in order to maximise efficiency
- Presented Seniors with detailed presentations and current discussions within the antidepressant sector

Education & Training

2023 - 2026 • London Interdisciplinary School

BASc,

2020 - 2023 Space Studio West London

A-Levels,

Northolt High School

GCSEs,

