



# Tess Kretowicz

Buying & Merchandising Professional

Paris, France

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## Links

[LinkedIn](#)

## Languages

English (Native)

French (Basic)

## About

Fashion Buying/Collection Merchandising professional with 9 years of experience.

Recognized for exceptional communication skills, product and assortment development and market trend analysis. Instinctively curious, seeking to continue my skills in Buying/Merchandising.

### BRANDS WORKED WITH

Abercrombie & Fitch

Arizona State University

Opportunity Brokers

Ross Stores, Inc.

Wells Fargo Advisors Financial Network, LLC

Withered Tree, LLC

## Experience

### ● Fashion Trend & Data Consultant

Withered Tree, LLC | Aug 2023 - Now

### ● Buyer/Collection Merchandiser -Men's RTW

Ross Stores, Inc. | Nov 2020 - Jul 2023

Skills: Budgeting · Merchandise Planning · Attention to Detail · Financial Data · Presentation Skills · Creative Problem Solving · Market Knowledge · Skilled Multi-tasker · Customer Relationship Management (CRM) · Negotiation · Problem Solving · Styling · Sales · Leadership · Category Management · Logistics Management · Fashion Merchandising · Driving Results · Key Performance Indicators · Organization Skills · Trend Analysis · Collaborative Problem Solving · Analytical Skills

### ● Associate Buyer

Ross Stores, Inc. | Sep 2018 - Nov 2020

Skills: Budgeting · Merchandise Planning · Attention to Detail · Financial Data · Presentation Skills · Creative Problem Solving · Market Knowledge · Skilled Multi-tasker · Customer Relationship Management (CRM) · Negotiation · Problem Solving · Styling · Sales · Category Management · Logistics Management · Fashion Merchandising · Driving Results · Key Performance Indicators · Organization Skills · Trend Analysis · Collaborative Problem Solving · Analytical Skills

### ● Assistant Buyer

Ross Stores, Inc. | Jan 2014 - Sep 2018

Skills: Budgeting · Attention to Detail · Financial Data · Presentation Skills · Creative Problem Solving · Market Knowledge · Skilled Multi-tasker · Negotiation · Problem Solving · Styling · Category Management · Logistics Management · Fashion Merchandising · Driving Results · Key Performance Indicators · Organization Skills · Trend Analysis · Collaborative Problem Solving

### ● Assistant Buyer Intern

Ross Stores, Inc. | Jun 2013 - Aug 2013

- Identified new opportunities for business growth by regularly analyzing competitive pricing and trends.
- Effectively managed on-order shipping by following up with vendors and running daily reports to ensure prompt arrival of inventory.
- Ensured timely receipts and quality of product by maintaining consistent vendor communication.
- Developed and demonstrated product knowledge through interacting with various vendors as well as participating in competitive shopping in the market.



### ● Office Assistant

Arizona State University | Jun 2012 - Jun 2013

- Provided clerical support for Employees of the MBA department
- Completed invoice forms and fulfill purchasing information for accounting department
- Supplied customer service and assistance for MBA student Services as a whole



### ● Logistics & Supply Chain Acquisitions Intern

Opportunity Brokers | Jan 2013 - Jun 2013

- Assisted in the fulfillment of business development by using networking & sourcing skills to find & reach new people & clients.
- Acquired 1500+ LinkedIn connections to help client partners meet their needs for growth
- Initiated connections & maintain communication flow with professionals within all modes (LTL, TL, Ocean, Air, Rail)
- Strategized continuous improvement methods & brainstorm to establish new means of connecting to potential candidates and clients on both the asset based side as well as the 3pl model



### ● Sales Representative/Model

Abercrombie & Fitch | Mar 2008 - Jun 2012

- Systematized and audited inventory to help maintain store's financial and customer service goals
- Greeted and assisted clients in learning about the company and its merchandise
- Facilitated design, and constructed sales floor marketing.

### ● Intern

Wells Fargo Advisors Financial Network, LLC | Jan 2012 - Apr 2012

- Assisted and shadowed Financial Advisor
- Worked with and learned from active clients' cases

## Education & Training

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2023 - 2024

### ● IESEG School of Management

Master of Science - MS, Luxury Fashion Management

2023 - 2024

### ● Istituto Marangoni

Master of Science - MS, Luxury Fashion Management

2010 - 2013

### ● W. P. Carey School of Business – Arizona State University

B.S Supply Chain Management, Supply Chain Management

2010 - 2013

### ● W.P Carey School of Business- Arizona State University

Minor/Certificate, International Business