



Bosun Balogun

Sales Assistant

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Languages

English (Native)

About

Luxury specialist with extensive experience at End Clothing, Selfridges, and JBC. Proven sales skills, exceptional customer service, and strong client relationships. Adept at maintaining visual merchandising standards and staying updated on industry trends for optimal product recommendations.

BRANDS WORKED WITH

End Clothing

SELFRIDGES (LEATHER GOODS/ACCESSORIES)

JBC (CELINE)

Experience

● LUXURY SPECIALIST

End Clothing | Jan 2022 - Jan 2024

Demonstrated exceptional sales skills, consistently exceeding monthly sales targets and contributing to the overall success of the store.

Collaborated with team members to maintain a well-organised and visually appealing store environment, ensuring optimal product presentation and merchandising standards.

Contributed to the training and onboarding of new team members.

Stayed updated on industry trends and product developments to provide informed recommendations and suggestions to customers.

Frequent meetings with buying team to discuss recent trends and forecast.

Built and cultivated an extensive client book that generated consistent income for the company.

● TEMP SALES ASSISTANT

SELFRIDGES (LEATHER GOODS/ACCESSORIES) | Jan 2019 - Jan 2022

Worked as a sales assistant for multiple luxury brands including; Chrome Hearts, YvesSaintLaurent, Gentle monster and Giorgio Armani. Received positive feedback from management and customers for exceptional service and sales performance.

Utilised excellent communication and interpersonal skills to build strong relationships with customers.

Operating with an experienced team.

Gained the ability to serve luxury clientele.

Handling large sums of cash in pounds as well as other foreign currencies.

Ensuring the shop floor was kept and presented in pristine condition.

● TEMP SALES ASSISTANT

JBC (CELINE) | Jan 2018 - Jan 2019

Demonstrated proficiency in handling customer inquiries, resolving issues, and processing transactions in a timely and efficient manner.

Gaining and Maintaining relationships with clients in order to generate repeat business.

Booking appointments for personal shoppers and clients.

Exceeded my estimated sales target of £9000 for the month.

Maintained a high level of professionalism and product expertise, ensuring a seamless shopping experience for all customers.