



# Harsh Viradiya

Salesperson

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## Languages

English

## About

Motivated and conscientious with 1 year of experience in sales. Achieved exceeded monthly sales target, resulting in an increase in sales revenues. It was achieved through the help of effective persuasion, teamwork and leadership skills.

Skilled in providing exceptional customer service, working in a team and working in Microsoft apps such as Excel and PowerPoint presentations.

Keen to join the organisation to develop skills in handling administration duties and quick decision-making.

### BRANDS WORKED WITH

Tanvi Gold Cast LLP

## Experience

### ● Salesperson

Tanvi Gold Cast LLP | Sep 2022 - Sep 2023

Achieved and consistently exceeded monthly sales targets by employing effective negotiation and persuasive skills, resulting in an increase in revenue.

Developed and maintained strong relationships with clients, providing exceptional customer service and ensuring high levels of customer satisfaction, leading to an increase in client retention.

Implemented innovative sales strategies, such as cold calling and digital marketing campaigns, resulting in growth in new business acquisitions.

Collaborated with cross-functional teams to identify and capitalise on market opportunities, resulting in the successful launch of new products and an increase in market share.

## Education & Training

2023 - 2027

### ● University of Westminster

BA Honors, International Business

2021 - 2023

### ● Good Shepherd International School

Diploma, Business Management