



# Yahya Kristi

Hardworking finance graduate. experience as a warehouse operative, till operator and picker packer.

London, UK

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## Links

[LinkedIn](#)

## Languages

French (Work Proficiency)

Arabic (Native)

English (Native)

## About

A finance graduate and part-qualified chartered accountant, seeking a position in the financial sector. A determined and ambitious individual with experience in customer service, market research and sales, wanting to kick-start a career in finance. Excellent analytical skills, able to work well under pressure and prioritise tasks to ensure deadlines are met.

### BRANDS WORKED WITH

A to E Training & Solutions

Justice and Development Political Party

Three UK

## Experience



### ● Business Development Co-ordinator

A to E Training & Solutions | Dec 2023 - Now

- Supporting the creation of sales invoicing and conducting credit control as directed by the Leadership Team and Director of Finance.
- Recording receipts and payments using Xero, supporting the reconciliation of accounts and assisting with the preparation of monthly accounts. Assisting with end of month reconciliation of expenditure as directed by the Leadership team.
- Taking payments over the phone, via Stripe, in person and in writing and recording these accurately according to Company policy and procedures



### ● Junior Salesperson

Three UK | Sep 2022 - Dec 2022

- Provided advice, assistance and support to customers in a prompt, kind and helpful manner, and using interpersonal skills to defuse any tense situations, ensuring positive customer experiences
- Helped non-English speakers as a first point of contact and for Arabic and French customers and ensured that everyone had a positive in-store experience, which helped me achieve the highest customer satisfaction report for 2 consecutive months
- Contacted clients and pitched price plans ahead of their second visits which helped me to exceed sales targets by 30%

### ● Market Research Analyst

Justice and Development Political Party | Jun 2021 - Aug 2021

- Joined The Justice and Development Political Party's campaign during Moroccan local summer elections, and shadowed the Party's Vice President
- Promoted their political campaign using social media, and by leading campaign events, Formed strong connections in the political sphere which required strong people and communication skills, and emotional intelligence when connecting with the public

## Education & Training

2023

### ● University of Hertfordshire

Bsc (hons) Financial Economics,

2020

### ● Christ College Finchley

9 x GCSEs (A - C),

2018

### ● Friern Barnet School

English, Triple Science and Mathematics,