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Judah Olorunniwo

Enthusiastic University Student with Strong Customer Service and Sales Skills Seeking Retail Position for Summer 2024.

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Languages

English (Fluent)

About

Experienced Sales Assistant with a proven track record at Clarks – Bluewater, excelling in customer service, upselling, and product knowledge. Flexible and reliable, ready to enhance sales and satisfaction in any retail environment.

BRANDS WORKED WITH

Haps Solutions Agency

Clarks – Bluewater

Kings Christian School

Experience

Bar Staff Worker

Haps Solutions Agency | Jul 2023 - Now

- Delivered prompt and friendly service, improving customer satisfaction and repeat business.
- Managed bar inventory efficiently, reducing waste by 20%.
- Assisted in organizing events, contributing to seamless operations and positive customer experiences.

Sales Assistant

Clarks - Bluewater | Feb 2023 - Sep 2023

- Provided exceptional customer service, consistently receiving positive feedback and achieving high customer satisfaction scores.
- Enhanced product knowledge to assist customers effectively, contributing to a 10% increase in sales.
- Implemented sales techniques such as upselling and cross-selling, resulting in a 15% boost in average transaction value.

Teaching Assistant

Kings Christian School | Jun 2021 - Jul 2021

- Tutored students aged 6-11 in Maths, Science, and English, leading to improved academic performance.
- Planned and coordinated recreational activities, enhancing student engagement and participation.
- Organized classroom resources and maintained inventory, ensuring smooth daily operations.

Young Professionals

Education & Training

2021 - 2023 Bexley Grammar School

International Baccalaureate,

2016 - 2021 • Gravesend Grammar School for Boys GCSEs,