



Hanaa Aiya Hortop

Member

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Languages

English (Native)

About

With a proven track record at Inside Success, I thrive in dynamic retail settings, enhancing customer loyalty through outstanding service and effective communication. Skilled in engaging diverse audiences, I excel in sales, marketing, and building meaningful connections across various demographics.

BRANDS WORKED WITH

Inside Success

Experience

Sales associate

Inside Success | Nov 2022 - Now

Sales and marketing: 26th November 2022 - Ongoing. During work as a representative for Inside Success, I travel to different areas and educate the public on ongoing social issues that target the youth and what Inside Success are doing to help young people tackle social issues like knife crime and mental health issues with the courses we offer them. We collect contributions from the public. Inside Success has allowed me to develop my persuasive skills and communication skills with all people ranging from different age groups. I am able to make sales and provide useful information to the public.

{Teacher assistant role}

St Mary's St Michael's Primary school | Oct 2022 - Oct 2022

Work experience {Teacher assistant role}: 17th October 2022 - 21st October 2022. This allowed me to develop my communication skills and patience as I was working with younger pupils - Year 4 aged 8 to 9 years old. This experience allowed me to ensure my organisation skills



Member

Debate Mate | Nov 2020 - Aug 2021

- Thrived in a fast-paced environment with energy and enthusiasm.
- \bullet Managed debates with calm, clear communication and problem-solving.

PEER MENTORING | Sep 2018 - Jul 2019

Peer mentoring was a course I did during secondary school. Peer mentoring expanded and improved a range of skills I have. For example, my social skills improved drastically. Peer mentoring enhanced my working relationships by participating in team building activities. This improved my communication with my peers and younger pupils I would mentor. This allowed a friendly and eficient working environment. As it gave a range of solutions to an issue a pupil or a peer may be facing. As well as, a positive environment to work in. I am able to difuse challenging situations using conflict management techniques. In turn, this developed my leadership skills to not only find solutions quickly but keep a welcoming work environment. I always go above and beyond to help my peers and younger pupils I am mentoring. I am adaptable and have a consistent work ethic. I value the importance of organisation. Organisation is a key component to any work to ensure it is executed well and efectively.

Education & Training

2022 Bobby Moore Academy

8 Gcse's levels 9 - 4,