



Devansh Aswal

Sales Associate

[View profile on Dweet](#)

Languages

English (Fluent)

Hindi (Native)

About

With a passion for luxury fashion and sales, my objective is to leverage my technical expertise and analytical skills to enhance the sales process and provide exceptional customer service as a Luxury Sales Associate. I am dedicated to developing and maintaining strong relationships with clients, identifying their unique needs and preferences to provide personalized recommendations and increase customer satisfaction.

BRANDS WORKED WITH

Harrods

Chimera Recruitment

Tommy Hilfiger

Experience

● Sales Associate

Harrods | Jun 2023 - Sep 2023

- Provided a personalized and luxury shopping experience for customers visiting the Harrods store, specializing in the Harrods OB, Arcade, Kids & Tom Ford.
- Received positive feedback from customers for exceptional service, leading to a significant number of return customers.
- Expertise in luxury retail principles and practices, with a focus on delivering exceptional customer experiences.



● Sales Associate

Chimera Recruitment | Feb 2023 - Oct 2023

- Provide exceptional customer service to high-end clients like Fortnum & Mason, Harrods, Givenchy Paris etc. , resulting in increased sales and repeat business.
- Develop and maintain a thorough understanding of the company's products and services, as well as the latest trends and styles in luxury fashion.
- Collaborate with team members to create visually appealing product displays that highlight the unique features of each item.
- Meet and exceed monthly sales targets through effective communication and relationship building with clients.
- Attending training sessions to stay up to date on product knowledge, sales techniques, and customer service skills.

● Filmmaking & Graphic Designing

| Jan 2021 - Now

- Created visually appealing designs for a variety of projects, including print and digital advertisements, social media graphics, and promotional materials.
- Collaborated with clients to develop design concepts that met their specific needs and communicated their message effectively.
- Utilized sound design, lighting design, and the latest technical equipment to create video content for clients.
- Conducted research to stay up to date on the latest design trends and best practices.
- Utilized a variety of design software, including Adobe Creative Suite, to produce high-quality designs.



● Seasonal Sales Associate

Tommy Hilfiger | Mar 2020 - Nov 2020

- Assisted customers with product selection and provided recommendations based on their individual needs and preferences.
- Processed sales transactions accurately and efficiently, including handling cash, credit, and debit payments.
- Maintained an organized and visually appealing store environment through effective merchandising and product placement.
- Collaborated with team members to ensure that customer inquiries and concerns were addressed in a timely and satisfactory manner.

Education & Training

- 2022 - 2026 ● **Brunel University**
Bachelor of Science,

- 2021 ● **Maya Academy of Advanced Cinematics**
Graphic Designing,