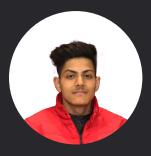
Dweet



Devansh Aswal

Sales Associate

View profile on Dweet

Languages

English (Fluent)

Hindi (Native)

About

With a passion for luxury fashion and sales, my objective is to leverage my technical expertise and analytical skills to enhance the sales process and provide exceptional customer service as a Luxury Sales Associate. I am dedicated to developing and maintaining strong relationships with clients, identifying their unique needs and preferences to provide personalized recommendations and increase customer satisfaction.

BRANDS WORKED WITH

Harro<u>ds</u>

Chimera Recruitment

Tommy Hilfiger

Experience

Sales Associate

Harrods | Jun 2023 - Sep 2023

- Provided a personalized and luxury shopping experience for customers visiting the Harrods store, specializing in the Harrods OB, Arcade, Kids & Tom Ford.
- Received positive feedback from customers for exceptional service, leading to a significant number of return customers.
- Expertise in luxury retail principles and practices, with a focus on delivering exceptional customer experiences.



Sales Associate

Chimera Recruitment | Feb 2023 - Oct 2023

- Provide exceptional customer service to high-end clients like Fortnum & Mason, Harrods, Givenchy Paris etc., resulting in increased sales and repeat business.
- Develop and maintain a thorough understanding of the company's products and services, as well as the latest trends and styles in luxury fashion.
- Collaborate with team members to create visually appealing product displays that highlight the unique features of each item.
- Meet and exceed monthly sales targets through effective communication and relationship building with clients.
- Attending training sessions to stay up to date on product knowledge, sales techniques, and customer service skills.

Filmmaking & Graphic Designing

| Jan 2021 - Now

- Created visually appealing designs for a variety of projects, including print and digital advertisements, social media graphics, and promotional materials
- Collaborated with clients to develop design concepts that met their specific needs and communicated their message effectively.
- Utilized sound design, lighting design, and the latest technical equipment to create video content for clients.
- Conducted research to stay up to date on the latest design trends and best practices.
- Utilized a variety of design software, including Adobe Creative Suite, to produce high-quality designs.



Seasonal Sales Associate

Tommy Hilfiger | Mar 2020 - Nov 2020

- Assisted customers with product selection and provided recommendations based on their individual needs and preferences.
- Processed sales transactions accurately and efficiently, including handling cash, credit, and debit payments.
- Maintained an organized and visually appealing store environment through effective merchandising and product placement.
- Collaborated with team members to ensure that customer inquiries and concerns were addressed in a timely and satisfactory manner.

Education & Training

2022 - 2026 **Brunel University**

Bachelor of Science,

2021 Maya Academy of Advanced Cinematics

Graphic Designing,