



Qendresa Rexhaj

Bachelor of Music

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Languages

- German (Native)
- English (Fluent)
- Spanish (Basic)
- Albanian (Native)

About

Experienced in retail sales at Combi and Rituals with strong skills in customer interaction, product advising, and creating positive shopping experiences. Reliable, adaptable, and eager to contribute effectively in fast-paced environments.

BRANDS WORKED WITH



Experience

● Inside and Outside Sales Worker(Germany)

Tenacore GmbH | Jun 2023 - Jun 2024

Key responsibilities: Daily contact with customers helping with all questions and finding solutions Create estimates and invoices using CRM Systems and MS Office Acquisition of new customers Creating quarterly SWOT Analysis to maintain a profitable work flow Suggest improvements based on the above information.

● Vocal Teacher

Freelance | Jan 2023 - Jun 2024

Key responsibilities: teaching students age 9 to 45 different vocal and breathing techniques (Genre: classical, pop, soul, Motown, German pop one student is part of the German competition DSDS 2024 (like American idol) another student got the main role in a local musical

● Care Agent

WeWow -Customer | Jun 2022 - Nov 2022

Key responsibilities: contact with customers and helpig solving issues respond to emails and phone calls

● Internship Music Marketing

Alternative Content | Feb 2022 - Jun 2022

Key responsibilities: Researching Data of Newcomer Artists to pitch to Gaming Companies (use of songs for their games) Creating presentations to pitch and present to possible clients

● Internship

MEL Productions | Nov 2021 - May 2022

Key responsibilities: Administration Music Production (Recording Artists, Work with people, that suffer from mental health issues on their songs by creating e.g.beats) Prepared reports on the above information and reported the insights



● Part-Time Insurance Agent/Assistant

DVAG | Mar 2019 - Aug 2019

Key responsibilities: contacting clients via email and phone calls arrange meetings to find the best fitting insurance



● Part- Time Retail Sales Worker

Combi | Aug 2017 - Jun 2018

Key responsibilities: Working at the fresh food counter serving and advising customers

● Waitress

Arrano Café | Apr 2015 - May 2018

Key responsibilities: serving customers make cocktails and coffee taking phone calls for orders

Other experiences:

christmas temporary help as a retail sales person in Rituals babysitting children from age 1 to 9

Education & Training

2023

● **University of West London**

Bachelor of Music in Performance,

2018

● **Anne Frank Gesamtschule**

A-Levels,