



Georgiy Ushakov

EDHEC Business School Graduate | Strategic Business Consulting

Paris, France

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Languages

French (Basic)

English (Native)

Russian (Native)

About

Dynamic Business Administration graduate with robust experience in consulting for Fortune 500 companies, seeking to leverage my expertise in strategic planning, business development, and data-driven decision-making in a challenging role at a leading technology firm. Passionate about utilizing my analytical skills and technical knowledge to contribute to innovative projects that enhance operational efficiencies and drive technological advancement. Eager to apply my strategic insights and leadership abilities to support the company's goals in revolutionizing industry practices through cutting-edge technologies.

BRANDS WORKED WITH

Douge International

Crafton

Western Union

Procurement Leaders

Experience

Deputy Chief of Staff

Douge International | Mar 2023 - Now

- Spearheaded consulting projects for Fortune 500 clients, focusing on strategic business development and corporate restructuring in companies under LVMH
- Conducted recruitment interviews with more than 50 senior managers, 4 C-level executives for positions at Generali, GeoPost and Dior
- Enhanced client operations by implementing 20 new processes, leading to increased efficiency and profitability
- Lead a team of 4 to deliver high-quality solutions, ensuring alignment with our objectives and industry best practices

Junior Consultant

Crafton | Aug 2022 - Nov 2022

- Played a key role in developing and executing business strategies for international market expansion, particularly in the Saudi Arabian and French markets
- Conducted in-depth market research and analysis to inform business decisions, resulting in the identification of lucrative growth opportunities
- Fostered strong relationships with potential clients and partners, contributing to a robust pipeline of new business leads and prospected over 1300 potential clients with 50 leads



Treasury Intern

Western Union | Jun 2017 - Jul 2017

- Engaged in strategic projects to optimize payment processes, enhancing operational efficiency and customer experience
- Analysed transaction data to identify trends and insights, contributing to the development of data-driven business strategies
- Collaborated with international teams to implement innovative financial solutions, demonstrating a strong understanding of global financial markets



Market Research Analyst

Procurement Leaders | Jun 2017 - Jun 2017

- Conducted comprehensive market research and analysis to support procurement strategies and decision making processes for global clients
- Developed detailed reports and presentations that translated complex data into actionable insights, driving client value
- Collaborated with senior analysts on large-scale projects, demonstrating strong analytical skills and attention to detail

Education & Training

- 2022 - 2022 ● **NBS (Nanyang Business School)**
International Management,
- 2020 - 2021 ● **UCLA Extension**
International Trade and Commerce,
- 2019 - 2023 ● **EDHEC**
Global Business Administration,