



# Taima Kadem

Sales Associate

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# Languages

Arabic

English

## **About**

With seasoned experience in luxury retail, including Harrods and Selfridges, I excel at meeting consumer needs and delivering outstanding customer service. Proficient in industry software, I adapt quickly to new environments, showcasing exceptional brand management and marketing knowledge across fashion brands like Gucci and Dior.

### **BRANDS WORKED WITH**

Bubble Chai Bubble tea barista Harrods / Selfridges-Tbc Agency

(Hayatt pharmacy karaama Knightsbridge Barbers Swift Switch

Zen Pharmacy

# Experience

## Sales Associate

Harrods / Selfridges-Tbc Agency | May 2022 - Now

Havingthe opportunity to work with luxury brands such as Gucci and Dior Attention to detail Knowledge of luxury materials and design Customer service expertise Brand management and marketingknowledge Understanding of luxury market trends and consumer behavior Product development and sourcing experience Strong communication and interpersonal skills Ability to manage budgets and financial responsibilities Proficiency in luxury industry software and technology Cultural sensitivity and awareness.

Bubble Chai Bubble tea barista | Jan 2022

### Sales person

karaama | May 2021 - Nov 2021

The ability to bring customers in and sell them a luxury fragrances Assisting customers with the designated scents they are looking for Good money management including till use The ability to count stock in the morning shift and evening shift efficiently and properly

## Assistant Store Manager

Knightsbridge Barbers | Jan 2019

Operated cashier stand to help customers efficiently and processed reward cards to benefit customers when appropriate Proactively assisted customers with questions, concerns, and item purchases while walking the sales floor Built rapport with customers by offering friendly, knowledgeable, and supportive customer service



### Sales Associate

Zen Pharmacy | Jan 2018

Consistently met my short and long-term targets. Answered calls, responded to emails, and spoke with clients face-to-face. Handled customer complaints with empathy and composure. Counted the cash in the register before and after shift and resolved any accounting differences

# **Education & Training**

2021 - 2025 Kingston University
BSc Pharmaceutical Science,

2019 - 2021 • Harrow College Applied Science Extended Diploma,

