


Carlotta Piovella

International Sales Manager at United Perfumes

 Milano, Metropolitan City of Milan, Italy

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Links

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Languages

English (Fluent)

French (Fluent)

Italian (Native)

About

BRANDS WORKED WITH

Intern

Retail Area Manager Europe

Retail Area Manager Fr&uk

Experience

- **Retail Area Manager Europe**

Retail Area Manager Europe | - -

- **Retail Area Manager Fr&uk**

Retail Area Manager Fr&uk | - -

- **Intern**

Intern | - -

- **International Sales Manager**

| Mar 2020 -

United Perfumes is a licence holder and distributor working across a portfolio of luxury lifestyle brands within the home fragrance category. Headquartered in London, we are supported by a global team and supplier network spanning design, production, distribution and communications.

Working in collaboration with the industry's most inspiring and renowned creatives, we have established a unique approach within the luxury home fragrance market which has earned United Perfumes a reputation for conceiving and nurturing some of the world's most desirable products. With a global distribution network spanning 55 countries, we work with the world's most recognised luxury retailers including department stores, e-tailers, independently owned boutiques, concept stores, perfumeries and interior design showrooms.

Our portfolio of clients (past and present) includes Fornasetti Profumi, Cire Trudon, Trudon 1643, Anya Hindmarch Smells, Ostens, Tom Dixon, Maison Francis Kurkdjian, Culti Milano and Orla Kiely Home.

- **Wholesale Account Executive**

| Jun 2019 -

- **Headhunter**

| Oct 2018 -

Recruitment in EMEA

- **UK Retail Operation Manager**

Retail Area Manager Europe | Apr 2017 -

- **Retail Area Manager UK**

| Aug 2016 -

29 POS - Headcount: 100 People

- **Retail Coordinator France&Spain**

Retail Area Manager Fr&uk | Jan 2014 -

- **Project Manager Start Up MCM France**

Retail Area Manager Fr&uk | Aug 2013 -

- **Wholesales Sales Manager Southern Europe**

Retail Area Manager Fr&uk | Jun 2013 -

- **Sales Area Manager EMEA**

| Jan 2008 -

Start Up Lanvin Italia

Start Up Sonia Rykiel Italia

Start Up Nina Ricci Italia

Start Up Vera Wang Europe

Start Up Alice+Olivia Europe

Start Up Narciso Rodriguez Europe

- **Sales Assistant presso Showroom Livia Gregoretti**

Intern | Jul 2007 -

Reporting to Showroom owner .

Support to the organization of multi-brand showroom during selling sessions.

Sales activities with top italian and international buyers and retailers

Sales analysis concerning products and markets trend