



David Duarte

High jewelry senior sales & Jewellery passionate

Paris, France

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Languages

English (Native)

French (Fluent)

Portuguese (Native)

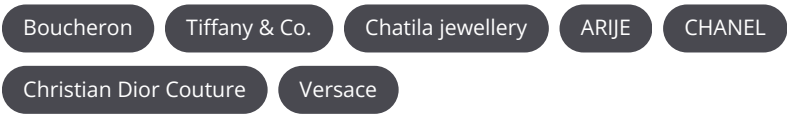
Spanish (Native)

Italian (Fluent)

About

Hi I am David, senior sales in jewelry and high jewelry at Boucheron. E-mail me at david.duarte@boucheron.com

BRANDS WORKED WITH



Experience



Senior Sales Associate

Boucheron | Sep 2022 - Now



Vip and high jewelry seller

Tiffany & Co. | Jul 2021 - Feb 2023

Assistant Manager

Chatila jewellery | Feb 2018 - Oct 2021

High jewelry and vip negotiator



High jewelry sales professional

ARIJE | Feb 2017 - Jan 2018

Ventes de montres de luxe et de bijoux



Jewelry Sales Associate

CHANEL | Apr 2016 - Dec 2019

Reporting to the Retail Manager, my key responsibilities are to manage and oversee the daily retail operations and ensure operations are aligned with the brand . I represent the brand and ensure that the image is reflected according to expectations. Collaborating with my team, I lead associates to ensure service quality, brand standards and targets are fulfilled or exceeded through leadership and guidance. My duties include overseeing daily in-store operations, strive to achieve or exceed sales targets set forth by the company, Customer Relationship Management (CRM), receiving and relating feedback from customers to upper management, communicating between the brand and retail operation associates, staffing and training, sales reporting analysis and ensuring effective visual displays.



Senior sales jewelry

Christian Dior Couture | May 2015 - Mar 2016

Control et gestion



Sales manager Assistant

Versace | Jan 2013 - Mar 2014

Working at the corner of Rome and London , and consulting the different kinds of customers who want to buy or just get information about our brand, dealing with everyday task as work at the computer, feeding back the information with differents stores and treating the products which get delivered at our corner " selling place"

Education & Training

- 2017 ● **GIA (Gemological Institute of America)**
Diamonds,
- 2016 - 2017 ● **Amsterdam School of International Business**
Digital Marketing,
- 2012 - 2013 ● **University of Amsterdam - Amsterdam Business School**
Master 2,
- **Sapienza Università di Roma**
Master of marketing tourism,
- **University of Amsterdam**
Licence,