



Ritish Rajesh

Sales associate

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Languages

English (Native)

Hindi (Native)

Spanish (Work Proficiency)

Italian (Work Proficiency)

About

I excel in delivering personalised client interactions and tracking sales metrics. Adept at adapting to dynamic retail environments, I speak English, Spanish, and Italian, enhancing customer engagement on the retail floor with skills in CRM, upselling, and complaint handling.

BRANDS WORKED WITH

LA marketing solutions

Experience

● Business Development Executive

LA marketing solutions | Jan 2024 - Now

- Identifying and researching leads, such as local entrepreneurs, small business owners, and regional investors, while tracking market trends and competitor activities in Dubai. Reaching out to potential clients via LinkedIn, including cold calls to interested buyers, sending personalised emails with market insights, and arranging meetings at their convenience. Collaborating with the marketing team to create tailored property proposals and working with finance to structure deals that align with client budgets and goals.
- Regularly updating Salesforce CRM with client details, tracking the status of leads, and preparing reports for internal review. Delivering focused property presentations and tours, highlighting aspects like rental yields, potential appreciation, and relevant market data

Education & Training

2023 - 2026

● University of Westminster

Bachelor of Science, Fintech & data analytics