



Udayvir Grewal

I enjoy working in diverse teams and am highly focused on ensuring the best delivery to clients and customers.

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Languages

English (Native)

Hindi (Native)

About

I excel at enhancing customer experiences and adapting quickly to dynamic retail environments. Proficient in multiple languages, I am well-equipped for diverse customer interactions and have hands-on experience with various retail tasks such as inventory control and CRM.

BRANDS WORKED WITH

Hakikatpura Farms

Indian School of Business and Finance(October,2020

Bright Network

Experience

● Business Analyst Intern

Hakikatpura Farms | Oct 2022 - Jan 2023

- Responsible for maintaining and enhancing existing client relations to improve sales.
- Explored new sources of funding for business expansion- private and public, and established new client relations for product sales
- Guided a SWOT analysis and oversaw a diversification project on 10% of area, expected to increase revenue by up to 50%
- Proposed incorporation of new technologies and work restructuring, resulting in a 25% wage bill reduction



● Financial Analyst Intern

Bright Network | Jun 2022 - Jun 2022

- Project- Advise British Airways on acquisition strategies in the Eastern European aviation market
- Researched and pitched 3 target Competitors and performed valuation by trading Comparables using 5 companies
 - Recognized 4 strategic rationales for entering the low-cost East Europe and West Asia aviation market

● Peer Review Tutor (Principles of Banking and Finance)

Indian School of Business and Finance(October,2020 | Oct 2020 - Feb 2021

- In charge of ensuring a smooth student experience and providing grievance redressal
- Taught a cohort of 10 students, the Techniques related to the Valuation of securities and Investments
- Designed project decks and led discussions on Seeding, Angel Investing, Venture Capital, Private Equity, and funding strategies for start-ups
- Provided effective learning strategies to students, leading to a 20% plus increase in aggregate scores

Education & Training

2023 - 2024 ● The London School of Economics and Political Science (LSE)

Master of Science,

2019 - 2022 ● The University of London (UoL) and The Indian School of Business and Finance

Bachelor of Science,

2011 - 2019 ● (Central Board of Secondary Education- CBSE) The Lawrence School

High School Diploma,

