



Chaithanya Jhade

Business Development Associate

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Languages

English

About

Having honed my skills in client cultivation and conversion at Byjus, I excel in customer service, stock control, and transaction handling across high street and premium categories. My flexible work ethic makes me adaptable to dynamic retail environments.

BRANDS WORKED WITH

Byjus

Under Armour

Experience

● Business Development Associate

Byjus | Jan 2022 - Jan 2023

Responsibilities:

- Converted potential customers to paid customers by setting up meeting with student and parents, counselled them on the new way of learning.
- Cultivated relationships with prospective and current clients.
- Identified revenue opportunities with existing and new clients.

Education & Training

2023 - 2024 ● Queen Mary University of London

Master of Science,

2017 - 2021 ● KLE Technological University

Bachelor of Engineering,