



Denisa Hustiu

Consultant Manager

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Languages

- Greek
- English
- Romanian
- Spanish

About

Enthusiastic and reliable Sales Associate, dedicated to providing excellent customer service with a smile. Organised, detail oriented, and experienced in properly handling customer inquiries and complaints. Dedicated to increasing sales by providing the ultimate customer service. A team leader and problem solver with resourceful and flexible approach.

BRANDS WORKED WITH

- Flair retail
- Pop the look
- The Watch Lab

Experience

● Assistant Manager

Pop the look | Nov 2022 - Now

- Analysed store performance trends and created action plans to improve store operations
- Performed daily store opening and closing duties, ensuring that all store policies were followed
- Increased store sales through effective training and coaching of store associates
- Monitored store performance metrics and identified areas of improvement to ensure store stability
- Assisted the store owner with managing inventory
- Stocking the merchandise, organising, pricing the items, handling the task of coordinating with customers in selecting their wardrobe involving a wide range of patterns and colours

● Sales consultant

Flair retail | Dec 2021 - Sep 2022

- Worked with high end brands such as Cartier, Ex Nihilo, and Creed
- Greeted customers and helped them choose and purchase fragrances according to their preferences
- Developed and maintained secure customer clientele through personal interaction
- Build sales through assessment of client's needs
- Marketed and advertised fragrances to revive sales



● Assistant Manager

The Watch Lab | Jan 2019 - Apr 2021

- Familiarity with watches of different luxury brands such as Rolex, Cartier, Zenith, and Jaeger-LeCoultre
- Estimated repairs and applied watch repairs policies
- Provided support to others requiring assistance with more complicated matters
- Assisted in training new staff
- Networked effectively with customers to determine immediate needs
- Strong stress tolerance and pressure handling abilities
- Resolved customer complaints with empathy and understanding, resulting in a higher customer satisfaction rate
- Identified and addressed impediments to team progress and success, resulting in a smoother flow of work and improved team morale

Education & Training

● open university

Certificate of Education,