



Vineesh Ra- manathan

Supply chain/Procurement

Lille, France

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Languages

English

French

Hindi

About

BRANDS WORKED WITH

Aperam

Ashok Leyland

TVS Tyres

Experience



● Purchasing Intern

Aperam | Jan 2022 - Jul 2022

Ensured mapping of existing recovery technologies of By- Products in stainless steel industry. Identified the suppliers in the European market research with emerging technologies and conduct Cost Breakdown analysis. Defined cost breakdown of the different technologies to carry out a TCO comparison of the envisaged solutions and support the transportation needs. Slashed payroll/benefits administration costs 30% by negotiating pricing and fees for various commodities based on LME market and made TCO financial balance for € 2.3 million. Selected the service providers to be consulted for the calls for tenders and negotiate for various recycling industries in Europe.



● Front Line Executive

Ashok Leyland | Apr 2018 - May 2019

Ensured that production targets are achieved as per the plan with PQCDMS parameters in automotive field. Supported the resolution of customer concerns identified and eliminated root cause with the corrective actions to eliminate repeat issues and scheduling based on Inventory planning. Responsible for the Key Performance Indicators (KPI's) to be monitored and targets achieved.

● Procurement Assistant

TVS Tyres | Apr 2017 - Apr 2018

Performing routine stock count and giving support to the sourcing strategy. Responsible for sourcing and procuring raw materials, equipment, and supplies necessary for production. Negotiated prices and contracts with suppliers and maintained strong relationships to ensure a consistent supply of high-quality materials. Evaluated and monitored supplier performance, participate in continuous improvement initiatives, and maintain accurate records of purchases to streamline procurement processes and reduce costs. Responsible for the order management processes like RFP,RFQ, RFI and PO to the potential suppliers. Controlled the purchasing budget, reviewed tenders sourced most affordable materials for firms manufacturing process.

Education & Training

2021 - 2022

● SKEMA BUSINESS SCHOOL

MSc Supply Chain Management and Purchasing,

2013 - 2017

● UNIVERSITY

B.E. Mechanical Engineering,