



Gaurav Deogade

Sales Assistant

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Languages

English (Fluent)

About

With experience at Tommy Hilfiger and Zara in London, I excel in customer satisfaction, sales targets, and innovative merchandise displays. Skilled in online order management and adept at adapting to diverse retail settings from high street to luxury.

BRANDS WORKED WITH

Tommy Hilfiger

Zara- London

Experience



● Sales Assistant

Tommy Hilfiger | Jul 2023 - Mar 2024

- Exceeded personal sales targets and KPIs by strategically tailoring services and product selections to meet customer needs, resulting in a notable 20% boost in sales.
- Orchestrated the online ordering and reservation system, ensuring timely processing of all orders for collection, meeting or surpassing advertised timescales.
- Spearheaded the design and implementation of captivating merchandise displays and in-store promotions, effectively driving customer engagement and awareness of offers.
- Facilitated comprehensive training sessions for new staff members, ensuring adherence to company policies and attainment of service excellence standards.
- Conducted regular stock checks, liaised with head office and suppliers to streamline stock ordering processes, managed deliveries, and adeptly resolved any discrepancies, optimizing stockroom organization and efficiency.

● Sales Assistant

Zara- London | Sep 2022 - Jul 2023

- Developed and implemented successful sales strategies, resulting in a 20% increase in customer acquisition rates and consistently exceeding monthly sales targets by 15%.
- Recognized as a top performer for consistently exceeding monthly sales targets by 20%.
- Supervised and scheduled daily activities for cashier staff, ensuring adherence to policies and procedures.
- Optimized merchandise placement to maximize selling opportunities and assisted customers with selections and styling.
- Established and maintained strong customer relationships, ensuring accurate processing of transactions and promotional discounts.

Education & Training

2022 - 2023 ● **Queen Mary University of London (Merit)**
(MSc Corporate Finance),

2018 - 2021 ● **CITY PREMIER COLLEGE**
Bachelor of Business & Bachelor of Arts,