

# Jide Eribake

Senior sales assistant

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## Languages

English

## About

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I am a recent business and finance BSc graduate with a passion for a sales career. Experienced in customer service and sales, skilled in marketing, finance, management, and accounting. I am also eager to provide innovative tech solutions, build strong client relationships, and exceed sales targets. Excited to contribute to your team's success.

### BRANDS WORKED WITH

Cheshunt Marriot Hotel

Nisa Local

Syft / Esprit Hospitality agency

## Experience

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### ● Senior Sales assistant

Nisa Local | Oct 2021 - Apr 2022

- Achieved consistent high sales growth by promoting products on the shop floor and providing exceptional customer service.
- Utilised excellent communication skills to interact with customers and effectively identify and fulfil their needs.
- Developed an extensive knowledge of products, enabling me to provide valuable insights and recommendations to customers.
- Actively participated in sales meetings and promotions to learn about new products and sales strategies.
- Worked effectively in a team, collaborating with colleagues to achieve sales targets.

### ● Sales Internship

Cheshunt Marriot Hotel | Nov 2018 - Jan 2019

- Developed strong communication, resilience, and sales skills as a Sales Intern by conducting extensive cold calls, successfully converting leads into valuable prospects.
- Assisted in acquiring new business, closing deals, and managing operational aspects of booked business.
- Collaborated with off-property sales channels and developed community connections to expand the customer base.
- Managed and developed relationships with key stakeholders, providing accurate turnover to management.

### ● Team leader/ Cashier

Syft / Esprit Hospitality agency | Jun 2018 - Jan 2020

- Developed exceptional communication and customer service skills as a cashier and in hospitality, providing top-notch customer experiences.
- Proven track record of exceeding sales targets through successful collaboration with colleagues from diverse backgrounds.
- Thrived in fast-paced and high-pressure environments as a waiter, mastering efficiency and adapting quickly to change.
- Demonstrated strong leadership skills and work ethic as a team leader, inspiring and motivating colleagues towards success.
- Consistently delivered exceptional customer service, understanding the importance of customer satisfaction in driving sales.

## Education & Training

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2019 - 2023

### ● Coventry University

Bachelor of Science,

2016 - 2019

### ● Bishops Stopfords School

BTEC Level 3 Business diploma,