



Emmanuel Pinon

Procurement Director

Paris, France

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Languages

French (Native)

English (Work Proficiency)

About

Summary

BRANDS WORKED WITH

ACCOR France

Accor Group

Experience

● VP Procurement Real Estate/ Guest Techno

Accor Group | Feb 2021 - Feb 2023

- Head of the Real Estate Procurement organization (32 FTE dotted, 10 FTE strong) - Management of the Real Estate procurement community
- Global strategic Sourcing (Works, Facilities, FF&E, Guest techno, Energy) for all Accor Worldwide properties and Accor corporate offices / 1300 nominated suppliers - 900M€ yearly spend
- Develop regional category plan to maximize spend coverage and compliance

● Global CAPEX Procurement Director

Accor Group | Feb 2019 - Feb 2021

- Evaluation of the CAPEX and Maintenance envelop for Accor properties, Franchisees, and Corporate offices (Works-400M€, Facilities -80M€, FF&E-150M€)
- Definition of the procurement strategy according to the market and the specificities of the project
- Suppliers sourcing, Financial assessment, Negotiation of favorable terms, deliver gross P&L savings

● Project Buyer

ACCOR France | Jan 2010 - Feb 2019

Procurement Management of important Hotels or Corporate projects (MGallery Molitor 6M€, Sequana tower 21M€, Jo&Joe Hossegor 5M€, Pullman Montparnasse 43M€, Sofitel Rio 12M€, Evry 5M€)

Education & Training

2009

● SKEMA BUSINESS SCHOOL

Master 2,,