



# Shalom Obijuru

Retail Sales Assistant

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## Languages

English

## About

With extensive experience in fast-paced retail and hospitality, I excel in customer service, sales, and efficient cash handling. At TK Maxx, I honed skills in stock replenishment, till operations, and maintaining high levels of customer satisfaction. Fluent in basic English, I adapt quickly to diverse retail environments, ensuring smooth transactions and a clean workspace.

### BRANDS WORKED WITH

- Tottenham Hotspur Stadium
- NEWAY INTERNATIONAL AGENCY
- TK Maxx
- TOTAL EVENTS SOLUTIONS

## Experience

### ● RETAIL/BAR STAFF

Tottenham Hotspur Stadium | Sep 2022 - Aug 2023

I managed order integrity by accurately processing up to 1000 orders per shift and maintaining a £0 cash discrepancy. I increased sales revenue by providing additional product recommendations exceeding average sales by £30. This helped me gain my confidence and knowledge in tills operations and made me more comfortable in managing cash. Not only this but also ensured that I maintained a clean and organized bar as beers and drinks spill everywhere. This ensured that closing the tills didn't take more than 10 mins to complete, I then restocked the fridges and snacks and arranging any displays.

• Please note - Any gaps are due to school time tables occupying my weeks \*

### ● WAITRESS

NEWAY INTERNATIONAL AGENCY | Sep 2021 - Dec 2021

I facilitated strong presentation skills by selling menu items which involved staying informed about the latest menu adaptations to provide customers with informed recommendations. I memorised and served breakfast, lunch and dinner to 100-200 customers per shift at a national restaurant. I also memorized special orders to give customized recommendations to guests.



### ● SALES ASSISTANT

TK Maxx | Jun 2020 - Aug 2020

I accumulated sales through not only engaging in generic conversations with customers but making sure that stock was replenished. I helped with customer queries, operated tills and also online order. I also anticipated customer needs and provided them with high quality service while upholding brand standards and values to ensure customer satisfaction. Not only this but I aided customers with helpful information regarding TK Maxx's products and services.

### ● STWEARD

TOTAL EVENTS SOLUTIONS | Apr 2020 - May 2020

As a steward I ensured I was organised this was in order to effectively manage resources and meet the needs of the people or the organisation that I was responsible for. Places where I had to steward at are:

- Crystal palace festival
- London triathlon
- Half marathon
- Big half marathon
- All point east festival
- London marathon

## Education & Training

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- 2023 - 2026 ● **Manchester Metropolitan University**  
Bachelor's degree , Technology
- 2021 - 2023 ● **Havering Sixth Form College**  
BTEC LEVEL 3, Business