



# Yashwardhan Umath

Sales Assistant

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## Languages

English

## About

With proven expertise in stock replenishment and customer service at Marks and Spencer and Extra, I thrive in dynamic retail settings. My adaptability makes me an ideal candidate for temporary sales positions, ready to excel on short notice with a passion for delivering exceptional shopping experiences.

### BRANDS WORKED WITH

- BrandViz
- IDIADA Spain – McLaren
- McLaren Composite Technology Centre
- McLaren Automotive Ltd
- Extra
- Marks and Spencer
- Automotive Component Design Project
- Tesco

## Experience

### ● Sales Associate

BrandViz | Nov 2023 - Now

- Budget Planning - +30% growth in Gross profits
- Project Management: Responsibilities for quality, time and cost.
- 45% growth in client pitching
- Team Management - 10% growth in team size for effective workload distribution

### ● General Staff

IDIADA Spain – McLaren | Jul 2023 - Aug 2023

- Tasked with upgrading an aluminium part in a McLaren GT4 with a custom carbon fibre part.
- Contributed on R&D of rare hybrid material – combination of prepreg and NCF.
- Collaborated with the McLaren IDIADA team during a week-long vehicle testing stint in Spain.
- First-hand experience in product lifecycle testing, Track Testing, NVH and future development projects.

### ● Fashion Stylist

McLaren Composite Technology Centre | Oct 2022 - Sep 2023

- Project Management: Responsibilities for quality, time and cost.
- Team management & Alignment.
- Factory planning and process flow designing using AutoCAD LT to maximise process efficiency.

### ● STEM Ambassador

McLaren Automotive Ltd | Oct 2022 - Sep 2023

- Actively involved in setting up and coordination on STEM events.
  - Inspiring young minds and encouraging women to pursue STEM careers.
  - Mastered effective public speaking, advocating for STEM education & fostering communication.
- Additional Experience



### ● Replenishment Assistant

Extra | Jul 2022 - Sep 2022

- Replenishing stock from night deliveries.
- Was able to replenish multiple aisles in one shift. – 1 aisle/2hrs
- Was available on short notice. – available on 2 hrs notice



### ● Junior Sales Assistant

Marks and Spencer | Nov 2021 - Apr 2022

- Replenishment stock
- Stock Checking
- Assisting customers

- **Team Manager**

Automotive Component Design Project | Feb 2021 - Apr 2021

- Team Manager in the Design Component Module – Honed team management, project planning and inter departmental relationship.
- Researching and integration of suitable Powertrain for a commercial vehicle on mass production basis.
- Coordinated between distinct groups, including Body, Steering, and Braking.



- **Event and Campaign Officer**

Sheffield Hallam University | Dec 2020 - Nov 2021

- Event Coordination and Financial Strategy with effective team collaboration.
- Implemented a strategic spending format for Sheffield Hallam Student Union.
- Impactful campaigns, Online events during covid to help 100's of students to cope up anxiety & depression.

## Education & Training

2020 - 2024

- **Sheffield Hallam University**

Bachelor of Engineering,