



Kunal Thakkar

Retail Sales Associate

[View profile on Dweet](#)

Languages

English (Fluent)

Hindi (Fluent)

About

Experienced retail associate with TK Maxx, skilled in POS operations, stock management, and customer service. Fluent in English and Hindi, adept at enhancing customer experience and achieving sales targets in fast-paced environments.

BRANDS WORKED WITH

- Kabir Mobile
- TK Maxx

Experience



● Retail Associate

TK Maxx | Nov 2022 - Jan 2024

Job activities at TK MAXX

- Welcoming customers and offering assistance
- Showing customer where to find items or directing them to alternatives
- Handling cash, using tills and Point of Sale (POS) equipment
- Working towards sales targets
- Maintaining merchandising stands and tidying item displays
- Increasing sales and highlighting promotional items to customers
- Rotate and replenish stock on the shop floor
- Deal with customers returning and refunding items

● Sales Manager

Kabir Mobile | Apr 2022 - Sep 2022

Job Activities at Kabir Mobile

- Answer customers' questions about specific products services.
- price and feature comparisons to facilitate purchasing.
- Cross-sell products
- Ensure racks are fully stocked.
- Manage returns of merchandise.
- Coordinate with the Retail Sales Representatives team to provide excellent customer service (especially during peak times)
- Inform customers about discounts and special offers.
- Provide customer feedback to the Store Manager
- Stay up to date with new products services.

Education & Training

- 2018 - 2021 ● Hemchandracharya North Gujarat University
Bachelor of Science in Physics,