



# Fabienne Fodor

SENIOR PRODUCT MARKETING MANAGER

Antwerpen, Belgique

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## Languages

French (Native)

English (Fluent)

Dutch (Work Proficiency)

Spanish (Basic)

#### **About**

Senior manager with international experience in consumer goods. I have a proven record of driving business growth for various international brands, with expertise spanning across design, product development, sourcing and marketing. My key strengths lie in my 360° mindset, coupled with a keen sense of design and a pragmatic approach. This enables me to effectively translate market demands into successful products, efficient marketing actions and seamlessly collaborate with all departments.

#### **BRANDS WORKED WITH**

Founder of Aube

**DELSEY PARIS** 

Hedgren

## Experience



#### International Director Product Marketing & Design

Hedgren | May 2015 - Apr 2022

In charge of global product management, global design, pricing & margins.

VP of global marketing from 2017 to 2020.

Collaborate to sourcing, forecasting and purchasing.

#### Results:

Improve the product portfolio performance (process and profitability). Significantly increase margins (+10 points).

Create new, sustainable and innovative collections with strong results and reach new consumers.

Collaborate to the repositioning of the brand.

#### Awards

Excellence service award in Product and Marketing - Hedgren, 2016 and 2018



#### Product Marketing Manager for the US market

DELSEY PARIS | Sep 2012 - Mar 2015

In charge of product management for the US market, sourcing, pricing and margins.

#### Awards:

Innovation Award - TGA luggage show, USA, 2013 and 2014 Employee Reward, Delsey USA, 2013 - Outstanding effort that goes above and beyond job requirements.



#### Marketing Manager Europe

DELSEY PARIS | Feb 2003 - Sep 2012

In charge of the Belgium office, global product development (mass market & back-to-school), licensing & B-to-B, sourcing, pricing & margins.

#### Brand Manager

Chaudfontaine mineral water | Aug 2000 - Jan 2003

In charge of Sunland Plus fruit juices: brand management, in-store actions, budget.

In charge of advertising campaigns for Chaudfontaine water.



#### Communication Coordinator

B&C Collection | Jul 1999 - Jul 2000

In charge of global communication and trade shows  $% \left( t\right) =\left( t\right) \left( t\right) \left($ 

#### Marketing Coordinator

Curver | Jun 1994 - Jul 1999

In charge of global cushion & parasol product category, marketing, trade shows, media planning, budget.

## Founder

Founder of Aube | Jul 2022 - Now

Founder of AUBE, lifestyle bags for fashion-conscious yet pragmatic consumers.

## **Education & Training**

1994 - 1995 • Ichec Brussels Management School

Certificate of Strategic Marketing,

1988 - 1993 • University of Liège, Belgium

Master of Economics,